HOUSE BILL No. 5072

September 21, 1989, Introduced by Reps. Profit, Law, Wallace and DeMars and referred to the Committee on Consumers.

A bill to amend the title and sections 2 and 3 of Act No. 361 of the Public Acts of 1988, entitled "Credit services act,"

being sections 445.1702 and 445.1703 of the Michigan Compiled Laws; and to add sections 3a, 3b, 3c, 3d, 3e, 3f, 3g, 3h, 3i, and 8.

THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- 1 Section 1. The title and sections 2 and 3 of Act No. 361 of
- 2 the Public Acts of 1988, being sections 445.1702 and 445.1703 of
- 3 the Michigan Compiled Laws, are amended and sections 3a, 3b, 3c,
- 4 3d, 3e, 3f, 3g, 3h, 3i, and 8 are added to read as follows:
- 5 TITLE
- 6 An act to regulate AND LICENSE the business of credit
- 7 assistance services; to prescribe conditions for credit service

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- 1 contracts; TO PRESCRIBE THE DUTIES OF CERTAIN STATE AGENCIES AND
- 2 DEPARTMENTS; and to provide for remedies and penalties.
- 3 Sec. 2. As used in this act:
- 4 (A) "COMMISSIONER" MEANS THE COMMISSIONER OF THE FINANCIAL
- 5 INSTITUTIONS BUREAU.
- 6 (B) (B) "Credit services organization" means, except as
- 7 otherwise provided in subdivision $\frac{(b)}{(c)}$ (C), a person who, in
- 8 return for consideration, attempts to sell, provide, or perform 1
- 9 or more of the following:
- 10 (i) Improve a person's credit record, history, or rating.
- 11 (ii) Obtain an extension of credit.
- 12 (iii) Provide advice or assistance regarding either subpara-
- 13 graph (i) or (ii).
- 14 (C) (b) Credit services organization does not include any
- 15 of the following:
- (i) A person who is licensed in this state or otherwise
- 17 authorized to make loans or extend credit under any state statute
- 18 other than Act No. 326 of the Public Acts of 1966, being sections
- 19 438.31 to 438.33 of the Michigan Compiled Laws.
- 20 (ii) A federal or state chartered bank, credit union, or
- 21 savings and loan institution.
- 22 (iii) A person licensed under the occupational code, Act
- 23 No. 299 of the Public Acts of 1980, being sections 339.101 to
- 24 339.2721 of the Michigan Compiled Laws, when engaged in the regu-
- 25 lar course of business.
- (iv) A person licensed to practice law in this state where
- 27 the person renders services within the course of that person's

- 1 practice as -a lawyer AN ATTORNEY and does not engage in the
- 2 business of a credit services organization on a regular and con-
- 3 tinuing basis.
- 4 (v) Judicial officers or others acting under court order.
- 5 (vi) A consumer reporting agency as defined in section 603
- 6 of the fair credit reporting act, Public Law 91-508, title
- 7 15 U.S.C. 1681a.
- 8 (vii) A debt management business licensed under the debt
- 9 management act, Act No. 148 of the Public Acts of 1975, being
- 10 sections 451.411 to 451.437 of the Michigan Compiled Laws.
- (viii) An investment adviser or broker-dealer registered
- 12 under the uniform securities act, Act No. 265 of the Public Acts
- 13 of 1964, being sections 451.501 to 451.818 of the Michigan
- 14 Compiled Laws.
- 15 (ix) A nonprofit corporation which is exempt from taxation
- 16 pursuant to section 501c(3) of the United States internal revenue
- 17 code, title 26 U.S.C. 501c(3).
- 18 (D) "LICENSEE" MEANS A PERSON LICENSED BY THE COMMISSIONER
- 19 PURSUANT TO THIS ACT.
- 20 (E) -(c) "Person" means an individual, corporation, part-
- 21 nership, or other business entity.
- Sec. 3. A credit services organization, its salespersons,
- 23 agents, and representatives -who- SHALL NOT sell or attempt to
- 24 sell the services of a credit services organization -- WITHOUT
- 25 FIRST OBTAINING A LICENSE AS PROVIDED IN THIS ACT AND shall not
- 26 do any of the following:

- 1 (a) Charge or receive any money or other valuable
- 2 consideration solely for referral of a person to a retail seller
- 3 who will or may extend credit to the person, if the credit which
- 4 is or will be extended is upon substantially the same terms as
- 5 those available to the general public.
- 6 (b) Make, counsel, or advise a person to make any statement
- 7 which is untrue or misleading, and which is known, or which by
- 8 the exercise of reasonable care should be known, to be untrue or
- 9 misleading, to a consumer credit reporting agency, or to any
- 10 person who has extended credit to the person or to whom the
- 11 person is applying for an extension of credit, with respect to
- 12 the person's creditworthiness, credit standing, or credit
- 13 capacity.
- 14 (c) Make or use any untrue or misleading representations in
- 15 the offer or sale of the services of a credit services organi-
- 16 zation or engage, directly or indirectly, in any act, practice,
- 17 or course of business which operates or would operate as a fraud
- 18 or deception upon any person in connection with the offer or sale
- 19 of the services of a credit services organization.
- 20 -(d) Transact business without having in force at all times
- 21 a surety bond issued by a bonding company or insurance company
- 22 authorized to do business in this state in the amount of
- 23 \$10,000.00. The bond shall be for the benefit of citizens of
- 24 this state who, through the purchase of credit services, become
- 25 creditors or claimants against the credit services organization.
- 26 (D) (e) Require a person to purchase, rent, or lease any
- 27 tangible goods as a condition for entering into a contract —

- 1 for credit services, whether or not the goods are to be provided
- 2 by the credit services organization or any other business
- 3 entity.
- 4 (E) -(f) Conduct the business of a credit services organi-
- 5 zation within the same office, room, suite, or place of business
- 6 in which any other business is solicited or transacted.
- 7 (F) (g) Require a person to waive a right provided by the
- 8 act or any other right provided by law.
- 9 SEC. 3A. AN APPLICATION FOR A LICENSE TO ENGAGE IN THE
- 10 BUSINESS OF A CREDIT SERVICES ORGANIZATION SHALL BE MADE IN WRIT-
- 11 ING AND UNDER OATH TO THE COMMISSIONER IN A FORM AS HE OR SHE MAY
- 12 PRESCRIBE. THE APPLICATION SHALL STATE THE FULL NAME AND BUSI-
- 13 NESS ADDRESS OF ALL OF THE FOLLOWING:
- 14 (A) THE PROPRIETOR, IF THE APPLICANT IS AN INDIVIDUAL.
- 15 (B) EVERY MEMBER, IF THE APPLICANT IS A PARTNERSHIP OR ASSO-
- 16 CIATION, EXCEPT THAT IF THE APPLICANT IS A JOINT STOCK ASSOCIA-
- 17 TION HAVING 50 OR MORE MEMBERS, THE NAME AND BUSINESS ADDRESS
- 18 NEED BE GIVEN ONLY FOR THE ASSOCIATION AND EACH OF ITS OFFICERS
- 19 AND DIRECTORS.
- 20 (C) THE CORPORATION AND EACH OF ITS OFFICERS AND DIRECTORS,
- 21 IF THE APPLICANT IS A CORPORATION.
- 22 SEC. 3B. AN APPLICATION FOR A LICENSE SHALL BE ACCOMPANIED
- 23 BY AN INVESTIGATION FEE OF \$300.00. AN INVESTIGATION FEE SHALL
- 24 NOT BE REFUNDED.
- 25 SEC. 3C. AN APPLICATION FOR A LICENSE SHALL BE ACCOMPANIED
- 26 BY BOTH OF THE FOLLOWING:

- 1 (A) FINANCIAL STATEMENTS, REASONABLY SATISFACTORY TO THE
- 2 COMMISSIONER, SHOWING THE APPLICANT'S NET WORTH EXCEEDS
- 3 \$50,000.00.
- 4 (B) A SURETY BOND ISSUED BY A BONDING COMPANY OR INSURANCE
- 5 COMPANY AUTHORIZED TO DO BUSINESS IN THIS STATE, IN THE PRINCIPAL
- 6 SUM OF \$10,000.00 AND IN AN ADDITIONAL PRINCIPAL SUM OF \$3,000.00
- 7 FOR EACH OFFICE AND FOR EACH AGENCY OF THE APPLICANT IN THIS
- 8 STATE AT WHICH THE BUSINESS IS TO BE CONDUCTED, BUT IN NO EVENT
- 9 SHALL THE BOND BE REQUIRED TO BE IN EXCESS OF \$50,000.00. IF THE
- 10 BOND ACCOMPANYING THE APPLICATION IS IN A PRINCIPAL SUM OF LESS
- 11 THAN \$50,000.00, THE APPLICATION SHALL BE ACCOMPANIED BY A LIST
- 12 OF THE LOCATIONS, INCLUDING AGENCIES, AT WHICH THE BUSINESS IS TO
- 13 BE CONDUCTED. THE BOND SHALL BE IN FORM SATISFACTORY TO THE COM-
- 14 MISSIONER AND SHALL RUN TO THE COMMISSIONER FOR THE BENEFIT OF
- 15 ANY RESIDENTS WHO, THROUGH DOING BUSINESS WITH THE APPLICANT OR
- 16 ITS AGENTS LOCATED IN THIS STATE, ARE CREDITORS OF OR CLAIMANTS
- 17 AGAINST THE APPLICANT OR ITS AGENTS TO SECURE THE FAITHFUL PER-
- 18 FORMANCE OF THE OBLIGATIONS OF THE APPLICANT AND THE AGENTS OF
- 19 THE APPLICANT WITH RESPECT TO PROVIDING SERVICES AS A CREDIT
- 20 SERVICES ORGANIZATION. THE AGGREGATE LIABILITY OF THE SURETY
- 21 SHALL NOT EXCEED THE PRINCIPAL SUM OF THE BOND.
- 22 SEC. 3D. UPON THE FILING OF THE APPLICATION, THE PAYMENT OF
- 23 THE INVESTIGATION FEE, AND THE APPROVAL BY THE COMMISSIONER OF
- 24 THE BOND DELIVERED PURSUANT TO SECTION 3C, THE COMMISSIONER SHALL
- 25 INVESTIGATE THE FINANCIAL RESPONSIBILITY, FINANCIAL AND BUSINESS
- 26 EXPERIENCE, CHARACTER, AND GENERAL FITNESS OF THE PERSON AND, IF
- 27 HE OR SHE CONSIDERS IT ADVISABLE, THE GENERAL FITNESS OF THE

- 1 PERSON'S OFFICERS AND DIRECTORS, AND IF HE OR SHE FINDS THESE
- 2 FACTORS AND QUALITIES MEET THE REQUIREMENTS OF THIS ACT AND ARE
- 3 SUCH AS TO REASONABLY WARRANT THE BELIEF THAT THE PERSON'S BUSI-
- 4 NESS WILL BE CONDUCTED HONESTLY, FAIRLY, EQUITABLY, CAREFULLY,
- 5 EFFICIENTLY, AND IN A MANNER COMMANDING THE CONFIDENCE AND TRUST
- 6 OF THE COMMUNITY, THE COMMISSIONER SHALL ISSUE TO THE PERSON A
- 7 LICENSE TO ENGAGE IN THE BUSINESS OF CREDIT SERVICES SUBJECT TO
- 8 THIS ACT.
- 9 SEC. 3E. A LICENSEE SHALL PAY TO THE COMMISSIONER WITHIN 5
- 10 DAYS AFTER THE ISSUANCE OF THE LICENSE, AND ANNUALLY THEREAFTER
- 11 ON OR BEFORE MARCH 1 OF EACH YEAR, A LICENSE FEE OF \$250.00.
- 12 SEC. 3F. WITH THE PRIOR WRITTEN APPROVAL OF THE COMMISSION—
- 13 ER, A LICENSEE MAY CONDUCT BUSINESS AT MORE THAN ! LOCATION
- 14 WITHIN THIS STATE AND THROUGH OR BY MEANS OF EMPLOYEES, AGENTS,
- 15 OR REPRESENTATIVES AS THE LICENSEE MAY DESIGNATE AND APPOINT FROM
- 16 TIME TO TIME. A LICENSE UNDER THIS ACT IS NOT REQUIRED OF AN
- 17 EMPLOYEE, AGENT, OR REPRESENTATIVE WHO IS ACTING FOR OR ON BEHALF
- 18 OF A LICENSEE IN PROVIDING CREDIT SERVICES.
- 19 SEC. 3G. A LICENSEE SHALL CONSPICUOUSLY AND CONTINUOUSLY
- 20 POST AT THE PLACE OF BUSINESS THE GRANTED LICENSE WHICH SHALL
- 21 STATE THE NAME OF THE LICENSEE AND THE ADDRESS OF THE BUSINESS.
- 22 SEC. 3H. (!) A LICENSE SHALL NOT BE DENIED, SUSPENDED, OR
- 23 REVOKED EXCEPT ON NOT LESS THAN 10 DAYS' NOTICE TO THE APPLICANT
- 24 OR LICENSEE SETTING FORTH IN WRITING THE REASONS FOR THE DENIAL,
- 25 SUSPENSION, OR REVOCATION. WITHIN 5 DAYS AFTER RECEIPT OF THE
- 26 NOTICE, THE APPLICANT OR LICENSEE MAY MAKE WRITTEN DEMAND FOR A
- 27 HEARING. THE COMMISSIONER WITH REASONABLE PROMPTNESS SHALL HEAR

- I AND DETERMINE THE MATTER AS PROVIDED BY THE ADMINISTRATIVE
- 2 PROCEDURES ACT OF 1969, ACT NO. 306 OF THE PUBLIC ACTS OF 1969,
- 3 BEING SECTIONS 24.201 TO 24.328 OF THE MICHIGAN COMPILED LAWS.
- 4 IF THE APPLICANT OR LICENSEE CONSIDERS ITSELF AGGRIEVED BY THE
- 5 ORDER OF THE COMMISSIONER, THE APPLICANT OR LICENSEE MAY APPEAL
- 6 WITHIN 30 DAYS FROM THE DATE OF THE ORDER TO THE CIRCUIT COURT IN
- 7 THE MANNER PROVIDED BY ACT NO. 306 OF THE PUBLIC ACTS OF 1969,
- 8 AND IS ENTITLED TO THE SAME JUDICIAL REVIEW AS PROVIDED IN THAT
- 9 ACT. IF AN APPEAL IS TAKEN FROM AN ORDER REVOKING A LICENSE, THE
- 10 EFFECT OF THE ORDER MAY BE STAYED BY THE COURT PENDING THE FINAL
- 11 DETERMINATION OF THE APPEAL.
- 12 (2) THE COMMISSIONER MAY MAKE INVESTIGATIONS AND CONDUCT
- 13 HEARINGS AS THE COMMISSIONER CONSIDERS NECESSARY TO DETERMINE
- 14 WHETHER A LICENSEE OR ANY OTHER PERSON HAS VIOLATED ANY OF THE
- 15 PROVISIONS OF THIS ACT, OR WHETHER A LICENSEE HAS CONDUCTED BUSI-
- 16 NESS IN SUCH A MANNER AS WOULD JUSTIFY SUSPENSION OR REVOCATION
- 17 OF ITS LICENSE.
- 18 (3) THE COMMISSIONER MAY SUBPOENA WITNESSES AND DOCUMENTS,
- 19 PAPERS, BOOKS, RECORDS, AND OTHER EVIDENCE IN A MATTER OVER WHICH
- 20 THE COMMISSIONER HAS JURISDICTION, CONTROL, OR SUPERVISION. THE
- 21 COMMISSIONER MAY ADMINISTER OATHS AND AFFIRMATIONS TO A PERSON
- 22 WHOSE TESTIMONY IS REQUIRED.
- 23 (4) IF A PERSON FAILS TO COMPLY WITH A SUBPOENA ISSUED BY
- 24 THE COMMISSIONER OR TO TESTIFY WITH RESPECT TO ANY MATTER CON-
- 25 CERNING WHICH THE PERSON MAY BE LAWFULLY QUESTIONED, THE CIRCUIT
- 26 COURT FOR INGHAM COUNTY, ON APPLICATION OF THE COMMISSIONER, MAY

- 1 ISSUE AN ORDER REQUIRING THE ATTENDANCE OF THE PERSON AND THE
- 2 GIVING OF TESTIMONY OR PRODUCTION OF EVIDENCE.
- 3 (5) IF, IN THE OPINION OF THE COMMISSIONER, A PERSON OR
- 4 LICENSEE IS ENGAGING IN, OR HAS ENGAGED IN, OR THE COMMISSIONER
- 5 HAS REASONABLE CAUSE TO BELIEVE THAT THE PERSON OR LICENSEE IS
- 6 ABOUT TO ENGAGE IN, AN UNSAFE OR UNSOUND PRACTICE IN CONJUNCTION
- 7 WITH PROVIDING CREDIT SERVICES, TO THE DETRIMENT OF THE PEOPLE OF
- 8 THE STATE, OR THE COMMISSIONER HAS REASONABLE CAUSE TO BELIEVE
- 9 THE LICENSEE HAS, IS, OR IS ABOUT TO VIOLATE OR FAIL TO COMPLY
- 10 WITH THIS ACT OR A RULE PROMULGATED UNDER THIS ACT, THE COMMIS-
- 11 SIONER MAY ISSUE AND SERVE UPON THE PERSON OR LICENSEE A NOTICE
- 12 OF THE CHARGES REGARDING THE UNSAFE OR UNSOUND PRACTICE, VIOLA-
- 13 TION, OR FAILURE TO COMPLY. THE NOTICE SHALL CONTAIN A STATEMENT
- 14 OF THE FACTS CONSTITUTING THE ALLEGED UNSAFE OR UNSOUND PRACTICE,
- 15 VIOLATION, OR FAILURE AND SHALL FIX A TIME AND PLACE AT WHICH A
- 16 HEARING WILL BE HELD TO DETERMINE WHETHER AN ORDER TO CEASE AND.
- 17 DESIST FROM THE PRACTICE, VIOLATION, OR FAILURE TO COMPLY SHOULD
- 18 ISSUE AGAINST THE LICENSEE. THE HEARING SHALL BE NOT EARLIER
- 19 THAN 5 DAYS NOR LATER THAN 10 DAYS AFTER SERVICE OF THE NOTICE
- 20 UNLESS AN EARLIER OR A LATER DATE IS SET BY THE COMMISSIONER AT
- 21 THE REQUEST OF THE PERSON OR LICENSEE. UNLESS THE PERSON OR
- 22 LICENSEE APPEARS AT THE HEARING PERSONALLY OR BY A DULY AUTHO-
- 23 RIZED REPRESENTATIVE, THE PERSON OR LICENSEE SHALL BE CONSIDERED
- 24 TO HAVE CONSENTED TO THE ISSUANCE OF THE CEASE AND DESIST ORDER.
- 25 IN THE EVENT OF SUCH CONSENT, OR IF UPON THE RECORD MADE AT THE
- 26 HEARING, THE COMMISSIONER FINDS THAT AN UNSAFE OR UNSOUND
- 27 PRACTICE, VIOLATION, OR FAILURE TO COMPLY SPECIFIED IN THE NOTICE

- 1 OF CHARGES HAS BEEN ESTABLISHED, THE COMMISSIONER MAY ISSUE AND
- 2 SERVE UPON THE PERSON OR LICENSEE AN ORDER TO CEASE AND DESIST
- 3 FROM ANY PRACTICE, VIOLATION, OR FAILURE TO COMPLY. THE ORDER
- 4 MAY ALSO REOUIRE OR RECOMMEND THAT THE PERSON OR LICENSEE TAKE
- 5 AFFIRMATIVE ACTION TO CORRECT THE CONDITIONS RESULTING FROM ANY
- 6 PRACTICE, VIOLATION, OR FAILURE TO COMPLY.
- 7 (6) A CEASE AND DESIST ORDER ISSUED UNDER SUBSECTION (5)
- 8 SHALL BECOME EFFECTIVE AT THE EXPIRATION OF 5 DAYS AFTER SERVICE
- 9 OF THE ORDER UPON THE LICENSEE, EXCEPT IN THE CASE OF AN ORDER
- 10 ISSUED UPON CONSENT WHICH SHALL BECOME EFFECTIVE AT THE TIME
- 11 SPECIFIED IN THE ORDER, AND SHALL REMAIN IN EFFECT AND ENFORCE-
- 12 ABLE AS PROVIDED IN THE ORDER, EXCEPT TO THE EXTENT IT IS STAYED,
- 13 MODIFIED, TERMINATED, OR SET ASIDE BY ACTION OF THE COMMISSIONER
- 14 OR A REVIEWING COURT.
- 15 SEC. 3I. THE COMMISSIONER SHALL PROMULGATE RULES THAT ARE
- 16 NECESSARY FOR THE ENFORCEMENT OF THIS ACT IN ACCORDANCE WITH THE
- 17 ADMINISTRATIVE PROCEDURES ACT OF 1969, ACT NO. 306 OF THE PUBLIC
- 18 ACTS OF 1969, BEING SECTIONS 24.201 TO 24.328 OF THE MICHIGAN
- 19 COMPILED LAWS. THE COMMISSIONER SHALL ALSO PROMULGATE RULES THAT
- 20 ARE NECESSARY TO ENSURE THAT RELEVANT INFORMATION IS DISCLOSED
- 21 AND MADE AVAILABLE TO CONSUMERS AS REQUIRED BY THIS ACT.
- 22 SEC. 8. A PERSON WHO VIOLATES THIS ACT IS GUILTY OF A MIS-
- 23 DEMEANOR, PUNISHABLE BY IMPRISONMENT FOR NOT MORE THAN 90 DAYS OR
- 24 A FINE OF NOT LESS THAN \$100.00 OR MORE THAN \$500.00, OR BOTH.
- 25 EACH TRANSACTION IN VIOLATION OF THIS ACT AND EACH DAY THAT A
- 26 VIOLATION CONTINUES SHALL BE A SEPARATE OFFENSE.

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