SENATE BILL No. 310

April 13, 1989, Introduced by Senators CARL, POSTHUMUS and SHINKLE and referred to the Committee on Commerce and Technology.

A bill to amend Act No. 218 of the Public Acts of 1956, entitled as amended

"The insurance code of 1956,"

as amended, being sections 500.100 to 500.8302 of the Michigan Compiled Laws, by adding sections 2280, 2281, 2282, 2283, 2284, 2285, 2286, and 2290.

THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- Section 1. Act No. 218 of the Public Acts of 1956, as
- 2 amended, being sections 500.100 to 500.8302 of the Michigan
- 3 Compiled Laws, is amended by adding sections 2280, 2281, 2282,
- 4 2283, 2284, 2285, 2286, and 2290 to read as follows:
- 5 SEC. 2280. AS USED IN THIS SECTION AND SECTIONS 2281 TO
- 6 2290:
- 7 (A) "APPLICANT" MEANS:

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- 1 (i) FOR AN INDIVIDUAL LONG-TERM CARE INSURANCE POLICY, THE
- 2 PERSON WHO SEEKS TO CONTRACT FOR LONG-TERM CARE BENEFITS.
- 3 (ii) FOR A GROUP LONG-TERM CARE INSURANCE POLICY, THE PRO-
- 4 POSED CERTIFICATE HOLDER.
- 5 (B) "GROUP LONG-TERM CARE INSURANCE" MEANS A LONG-TERM CARE
- 6 INSURANCE POLICY THAT IS DELIVERED OR ISSUED FOR DELIVERY IN THIS
- 7 STATE AND ISSUED TO ANY OF THE FOLLOWING:
- 8 (i) ONE OR MORE EMPLOYERS OR LABOR ORGANIZATIONS, OR TO A
- 9 TRUST OR THE TRUSTEES OF A FUND ESTABLISHED BY 1 OR MORE EMPLOY-
- 10 ERS OR LABOR ORGANIZATIONS FOR EMPLOYEES OR FORMER EMPLOYEES OR
- 11 MEMBERS OR FORMER MEMBERS OF THE LABOR ORGANIZATION.
- 12 (ii) A PROFESSIONAL, TRADE, OR OCCUPATIONAL ASSOCIATION FOR
- 13 ITS MEMBERS OR FORMER OR RETIRED MEMBERS IF THE ASSOCIATION IS
- 14 COMPOSED OF INDIVIDUALS WHO WERE ALL ACTIVELY ENGAGED IN THE SAME
- 15 PROFESSION, TRADE, OR OCCUPATION AND THE ASSOCIATION HAS BEEN
- 16 MAINTAINED IN GOOD FAITH FOR PURPOSES OTHER THAN OBTAINING INSUR-
- 17 ANCE UNLESS WAIVED BY THE COMMISSIONER.
- 18 (iii) SUBJECT TO SECTION 2281(2), AN ASSOCIATION OR TO A
- 19 TRUST OR TO THE TRUSTEES OF A FUND ESTABLISHED, CREATED, OR MAIN-
- 20 TAINED FOR THE BENEFIT OF MEMBERS OF 1 OR MORE ASSOCIATIONS.
- 21 (iv) A GROUP OTHER THAN THAT DESCRIBED IN SUBPARAGRAPHS (i),
- 22 (ii), OR (iii) IF THE COMMISSIONER DETERMINES ALL OF THE
- 23 FOLLOWING:
- 24 (A) THE ISSUANCE OF THE GROUP POLICY IS NOT CONTRARY TO THE
- 25 BEST INTERESTS OF THE PUBLIC.
- 26 (B) THE ISSUANCE OF THE GROUP POLICY WOULD RESULT IN
- 27 ECONOMIES OF ACQUISITION OR ADMINISTRATION.

- 1 (C) THE BENEFITS ARE REASONABLE IN RELATION TO THE PREMIUMS 2 CHARGED.
- 3 (C) "HOME CARE SERVICES" MEANS 1 OR MORE OF THE FOLLOWING
- 4 MEDICALLY PRESCRIBED SERVICES FOR THE LONG-TERM CARE AND TREAT-
- 5 MENT OF AN INSURED THAT ARE TO BE PROVIDED BY 1 OR MORE HOME
- 6 HEALTH AGENCIES IN A NONINSTITUTIONAL SETTING ACCORDING TO A
- 7 WRITTEN DIAGNOSIS AND PLAN OF CARE:
- 8 (i) NURSING AND RELATED PERSONAL CARE SERVICES UNDER THE
- 9 DIRECTION OF A REGISTERED NURSE, INCLUDING THE SERVICE OF A HOME
- 10 HEALTH AIDE.
- (ii) PHYSICAL THERAPY.
- 12 (iii) SPEECH THERAPY.
- 13 (iv) RESPIRATORY THERAPY.
- 14 (ν) OCCUPATIONAL THERAPY.
- 15 (vi) NUTRITIONAL SERVICES PROVIDED BY A LICENSED DIETITIAN.
- 16 (vii) HOMEMAKER SERVICES, MEAL PREPARATION, AND SIMILAR NON-
- 17 MEDICAL SERVICES.
- 18 (viii) MEDICAL SOCIAL SERVICES.
- 19 (ix) OTHER SIMILAR MEDICAL SERVICES AND HEALTH-RELATED SUP-
- 20 PORT SERVICES.
- 21 (D) "HOME HEALTH AGENCY" MEANS A BUSINESS THAT PROVIDES TO
- 22 INDIVIDUALS IN THEIR PLACES OF RESIDENCE OTHER THAN IN A HOSPI-
- 23 TAL, NURSING HOME, OR COUNTY MEDICAL CARE FACILITY, 1 OR MORE OF
- 24 THE FOLLOWING SERVICES: NURSING SERVICES, THERAPEUTIC SERVICES,
- 25 SOCIAL WORK SERVICES, HOMEMAKER SERVICES, HOME HEALTH AIDE SERV-
- 26 ICES, OR OTHER RELATED SERVICES.

- 1 (E) "INTERMEDIATE CARE FACILITY" MEANS A FACILITY, OR
- 2 DISTINCT PART OF A FACILITY, CERTIFIED BY THE DEPARTMENT OF
- 3 PUBLIC HEALTH TO PROVIDE INTERMEDIATE CARE, CUSTODIAL CARE, OR
- 4 BASIC CARE THAT IS LESS THAN SKILLED NURSING CARE BUT MORE THAN
- 5 ROOM AND BOARD.
- 6 (F) "LONG-TERM CARE INSURANCE" MEANS AN INDIVIDUAL OR GROUP
- 7 INSURANCE POLICY OR RIDER ADVERTISED, MARKETED, OFFERED, OR
- 8 DESIGNED TO PROVIDE COVERAGE FOR AT LEAST 12 CONSECUTIVE MONTHS
- 9 FOR EACH COVERED PERSON ON AN EXPENSE-INCURRED, INDEMNITY, PRE-
- 10 PAID, OR OTHER BASIS FOR 1 OR MORE NECESSARY OR MEDICALLY NECES-
- 11 SARY DIAGNOSTIC, PREVENTIVE, THERAPEUTIC, REHABILITATIVE, MAINTE-
- 12 NANCE, PERSONAL, OR CUSTODIAL CARE SERVICES PROVIDED IN A SETTING
- 13 OTHER THAN AN ACUTE CARE UNIT OF A HOSPITAL. LONG-TERM CARE
- 14 INSURANCE DOES NOT INCLUDE AN INSURANCE POLICY WHICH IS OFFERED
- 15 PRIMARILY TO PROVIDE BASIC MEDICARE SUPPLEMENTAL COVERAGE, HOSPI-
- 16 TAL CONFINEMENT INDEMNITY COVERAGE, MAJOR MEDICAL EXPENSE COVER-
- 17 AGE, DISABILITY INCOME PROTECTION COVERAGE, ACCIDENT ONLY COVER-
- 18 AGE, SPECIFIC DISEASE OR SPECIFIED ACCIDENT COVERAGE, OR LIMITED
- 19 BENEFIT HEALTH COVERAGE.
- 20 (G) "PREEXISTING CONDITION" MEANS A CONDITION FOR WHICH MED-
- 21 ICAL ADVICE OR TREATMENT WAS RECOMMENDED BY, OR RECEIVED FROM, A
- 22 PROVIDER OF HEALTH CARE SERVICES WITHIN 6 MONTHS PRECEDING THE
- 23 EFFECTIVE DATE OF COVERAGE OF AN INSURED PERSON.
- 24 (H) "SKILLED NURSING FACILITY" MEANS A FACILITY, OR A DIS-
- 25 TINCT PART OF A FACILITY, CERTIFIED BY THE DEPARTMENT OF PUBLIC
- 26 HEALTH TO PROVIDE SKILLED NURSING CARE.

- 1 SEC. 2281. (1) GROUP LONG-TERM CARE INSURANCE COVERAGE
- 2 SHALL NOT BE OFFERED TO A RESIDENT OF THIS STATE UNDER A GROUP
- 3 POLICY ISSUED IN ANOTHER STATE TO A GROUP DESCRIBED IN SECTION
- 4 2280(B)(iv), UNLESS THIS STATE OR ANOTHER STATE HAVING STATUTORY
- 5 AND REGULATORY LONG-TERM CARE INSURANCE REQUIREMENTS SUBSTAN-
- 6 TIALLY SIMILAR TO THOSE ADOPTED IN THIS STATE HAS MADE A DETERMI-
- 7 NATION THAT THOSE REQUIREMENTS HAVE BEEN MET.
- 8 (2) BEFORE ADVERTISING, MARKETING, OR OFFERING A GROUP
- 9 LONG-TERM CARE INSURANCE POLICY WITHIN THIS STATE TO A GROUP
- 10 DESCRIBED IN SECTION 2280(B)(iii), THE GROUP OR THE INSURER SHALL
- 11 FILE EVIDENCE WITH THE COMMISSIONER THAT THE GROUP MEETS ALL OF
- 12 THE FOLLOWING REQUIREMENTS:
- 13 (A) CONSISTS OF AT LEAST 100 MEMBERS.
- 14 (B) HAS BEEN IN ACTIVE EXISTENCE FOR AT LEAST ! YEAR.
- 15 (C) HOLDS REGULAR MEETINGS AT LEAST ANNUALLY.
- 16 (D) EXCEPT FOR CREDIT UNIONS, THE GROUP COLLECTS DUES OR
- 17 SOLICITS CONTRIBUTIONS FROM MEMBERS.
- 18 (E) THE MEMBERS HAVE VOTING PRIVILEGES AND REPRESENTATION ON
- 19 THE GOVERNING BOARD AND COMMITTEES.
- 20 (F) HAS BEEN ORGANIZED AND MAINTAINED IN GOOD FAITH FOR PUR-
- 21 POSES OTHER THAN OBTAINING INSURANCE. THE COMMISSIONER MAY WAIVE
- 22 THE REQUIREMENT PROVIDED IN THIS SUBDIVISION.
- 23 (3) THIRTY DAYS AFTER MAKING THE FILING UNDER THIS SECTION,
- 24 THE GROUP DESCRIBED IN SECTION 2280(B)(iii) SHALL BE CONSIDERED
- 25 TO SATISFY SUCH ORGANIZATIONAL REQUIREMENTS, UNLESS THE COMMIS-
- 26 SIONER MAKES A FINDING THAT THE GROUP DOES NOT SATISFY THOSE
- 27 ORGANIZATIONAL REQUIREMENTS.

- 1 SEC. 2282. THE COMMISSIONER MAY PROMULGATE RULES INCLUDING
- 2 THE FOLLOWING:
- 3 (A) RULES ESTABLISHING STANDARDS FOR THE SALE OF LONG-TERM
- 4 CARE INSURANCE POLICIES, TERMS OF RENEWABILITY, INITIAL AND SUB-
- 5 SEQUENT CONDITIONS OF ELIGIBILITY, NONDUPLICATION OF COVERAGE
- 6 PROVISIONS, COVERAGE OF DEPENDENTS, PREEXISTING CONDITIONS, TER-
- 7 MINATION OF INSURANCE, CONTINUATION OR CONVERSION, PROBATIONARY
- 8 PERIODS, LIMITATIONS, EXCEPTIONS, REDUCTIONS, ELIMINATION PERI-
- 9 ODS, REQUIREMENTS FOR REPLACEMENT, RECURRENT CONDITIONS, DEFINI-
- 10 TIONS OF TERMS, AND FOR FULL AND FAIR DISCLOSURE SETTING FORTH
- 11 THE MANNER, CONTENT, AND REQUIRED DISCLOSURES.
- 12 (B) RULES ESTABLISHING LOSS RATIO STANDARDS FOR LONG-TERM
- 13 CARE INSURANCE POLICIES.
- 14 SEC. 2283. (1) EACH INDIVIDUAL LONG-TERM CARE POLICY SHALL
- 15 CONTAIN A GUARANTEED RENEWABLE PROVISION. AN INSURER SHALL NOT
- 16 CANCEL OR OTHERWISE TERMINATE A LONG-TERM CARE INSURANCE POLICY
- 17 ON THE GROUNDS OF THE AGE OR THE DETERIORATION OF THE MENTAL OR
- 18 PHYSICAL HEALTH OF THE INSURED.
- 19 (2) EACH GROUP LONG-TERM CARE POLICY SHALL CONTAIN A CONVER-
- 20 SION PROVISION PERMITTING AN INDIVIDUAL ENTITLED TO BENEFITS
- 21 UNDER THE GROUP POLICY TO ELECT TO CONVERT FROM THE GROUP POLICY
- 22 TO AN INDIVIDUAL LONG-TERM CARE POLICY WITH THE OPTION OF RECEIV-
- 23 ING BENEFITS SUBSTANTIALLY SIMILAR TO THE PRIOR COVERAGE.
- 24 (3) IF EXISTING COVERAGE IS CONVERTED TO OR REPLACED BY A
- 25 LONG-TERM CARE INSURANCE POLICY WITH THE SAME INSURER, THE
- 26 LONG-TERM CARE INSURANCE POLICY SHALL NOT CONTAIN A PROVISION

- 1 ESTABLISHING A NEW LIMITATION PERIOD EXCEPT WITH RESPECT TO AN
- 2 INCREASE IN BENEFITS VOLUNTARILY SELECTED BY THE INSURED.
- 3 (4) A LONG-TERM CARE INSURANCE POLICY THAT PROVIDES COVERAGE
- 4 FOR CARE IN AN INTERMEDIATE CARE FACILITY OR A SKILLED NURSING
- 5 FACILITY SHALL ALSO PROVIDE COVERAGE FOR HOME CARE SERVICES.
- 6 SEC. 2284. (1) A PREEXISTING CONDITION LIMITATION PERIOD IN
- 7 A LONG-TERM CARE INSURANCE POLICY, OTHER THAN A GROUP LONG-TERM
- 8 CARE POLICY DESCRIBED IN SECTION 2280(B)(i), SHALL NOT EXCEED 1
- 9 OF THE FOLLOWING:
- 10 (A) SIX MONTHS AFTER THE EFFECTIVE DATE OF COVERAGE.
- 11 (B) A PERIOD OF TIME SET BY THE COMMISSIONER IF THE COMMIS-
- 12 SIONER HAS FOUND THAT A LONGER LIMITATION PERIOD THAN PROVIDED
- 13 FOR IN SUBDIVISION (A) IS JUSTIFIED BECAUSE THE GROUP IS SPE-
- 14 CIALLY LIMITED BY AGE, GROUP CATEGORIES, OR OTHER SPECIFIC POLICY
- 15 PROVISIONS AND THAT THE LONGER LIMITATION PERIOD WILL BE IN THE
- 16 BEST INTEREST OF THE PUBLIC.
- 17 (2) A LONG-TERM CARE INSURANCE POLICY, OTHER THAN A GROUP
- 18 LONG-TERM CARE POLICY DESCRIBED IN SECTION 2280(B)(i), SHALL NOT
- 19 USE A DEFINITION OF PREEXISTING CONDITION WHICH IS MORE RESTRIC-
- 20 TIVE THAN THE DEFINITION IN SECTION 2280.
- 21 (3) THE DEFINITION OF PREEXISTING CONDITION DOES NOT PRO-
- 22 HIBIT AN INSURER FROM USING AN APPLICATION FORM DESIGNED TO
- 23 ELICIT THE COMPLETE HEALTH HISTORY OF AN APPLICANT AND, ON THE
- 24 BASIS OF THE ANSWERS ON THAT APPLICATION, UNDERWRITE IN ACCORD-
- 25 ANCE WITH THAT INSURER'S ESTABLISHED UNDERWRITING STANDARDS.
- 26 (4) UNLESS OTHERWISE PROVIDED IN THE POLICY, A PREEXISTING
- 27 CONDITION, REGARDLESS OF WHETHER IT IS DISCLOSED ON THE

- 1 APPLICATION, NEED NOT BE COVERED UNTIL AFTER THE LIMITATION
- 2 PERIOD. A LONG-TERM CARE INSURANCE POLICY SHALL NOT EXCLUDE OR
- 3 USE WAIVERS OR RIDERS OF ANY KIND TO EXCLUDE, LIMIT, OR REDUCE
- 4 COVERAGE OR BENEFITS FOR SPECIFICALLY NAMED OR DESCRIBED PREEX-
- 5 ISTING CONDITIONS BEYOND THE LIMITATION PERIOD.
- 6 SEC. 2285. A LONG-TERM CARE INSURANCE POLICY SHALL NOT CON-
- 7 DITION BENEFITS ON THE PRIOR INSTITUTIONALIZATION OF THE
- 8 INSURED.
- 9 SEC. 2286. (1) EXCEPT AS OTHERWISE PROVIDED IN
- 10 SUBSECTION (2), INDIVIDUAL LONG-TERM CARE INSURANCE POLICYHOLDERS
- 11 SHALL HAVE THE RIGHT TO RETURN THE POLICY WITHIN 30 DAYS AFTER
- 12 ITS DELIVERY AND TO HAVE THE ENTIRE PREMIUM REFUNDED IF, AFTER
- 13 EXAMINATION OF THE POLICY, THE POLICYHOLDER IS NOT SATISFIED FOR
- 14 ANY REASON. LONG-TERM CARE INSURANCE POLICIES SHALL HAVE A
- 15 NOTICE PROMINENTLY PRINTED ON THE FIRST PAGE OF THE POLICY AND
- 16 THE OUTLINE OF COVERAGE STATING IN SUBSTANCE THAT THE POLICY-
- 17 HOLDER SHALL HAVE THE RIGHT TO RETURN THE POLICY WITHIN 30 DAYS
- 18 AFTER ITS DELIVERY AND TO HAVE THE ENTIRE PREMIUM REFUNDED IF.
- 19 AFTER EXAMINATION OF THE POLICY, THE POLICYHOLDER IS NOT SATIS-
- 20 FIED FOR ANY REASON.
- 21 (2) A PERSON INSURED UNDER A LONG-TERM CARE INSURANCE POLICY
- 22 ISSUED PURSUANT TO A DIRECT RESPONSE SOLICITATION SHALL HAVE THE
- 23 RIGHT TO RETURN THE POLICY WITHIN 30 DAYS AFTER ITS DELIVERY AND
- 24 TO HAVE THE ENTIRE PREMIUM REFUNDED IF, AFTER EXAMINATION, THE
- 25 INSURED PERSON IS NOT SATISFIED FOR ANY REASON. LONG-TERM CARE
- 26 INSURANCE POLICIES ISSUED PURSUANT TO A DIRECT RESPONSE
- 27 SOLICITATION SHALL HAVE A NOTICE PROMINENTLY PRINTED ON THE FIRST

- PAGE OF THE POLICY AND THE OUTLINE OF COVERAGE STATING IN 1
- SUBSTANCE THAT THE INSURED PERSON SHALL HAVE THE RIGHT TO RETURN 2
- THE POLICY WITHIN 30 DAYS AFTER ITS DELIVERY AND TO HAVE THE 3
- ENTIRE PREMIUM REFUNDED IF, AFTER EXAMINATION, THE INSURED PERSON 4
- IS NOT SATISFIED FOR ANY REASON. AS USED IN THIS SECTION, 5
- "DIRECT RESPONSE SOLICITATION" MEANS SOLICITATION IN WHICH A REP-
- RESENTATIVE OF THE INSURER DOES NOT CONTACT THE APPLICANT IN 7
- PERSON AND EXPLAIN THE COVERAGE AVAILABLE, SUCH AS, BUT NOT 8
- LIMITED TO, SOLICITATION THROUGH DIRECT MAIL OR THROUGH ADVER-9
- 10 TISEMENTS IN PERIODICALS AND OTHER MEDIA.
- SEC. 2290. EACH INSURANCE POLICY THAT IS ADVERTISED, 11
- MARKETED, OR OFFERED AS LONG-TERM CARE INSURANCE OR NURSING HOME 12
- INSURANCE SHALL COMPLY WITH SECTIONS 2280 TO 2289 AND THE OTHER 13
- APPLICABLE PROVISIONS OF THIS ACT. 14
- 15 Section 2. This amendatory act shall not take effect unless
- 16 Senate Bill No. 311
- 17 of the 85th Legislature is enacted into law.