

**SENATE SUBSTITUTE FOR HOUSE SUBSTITUTE FOR
SENATE BILL NO. 1175**

A bill to amend 1984 PA 270, entitled
"Michigan strategic fund act,"
by amending section 88d (MCL 125.2088d), as amended by 2008 PA 223.

THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

1 Sec. 88d. (1) The fund shall create and operate a loan
2 enhancement program.

3 (2) As a separate and distinct part of the loan enhancement
4 program, the fund may create a loan guarantee program that does all
5 of the following:

6 (a) Provide a loan guarantee mechanism to financial
7 institutions located in this state that provide commercial loans to
8 qualified businesses, public authorities, and local units of
9 government.

10 (b) Ensures that participating financial institutions do not

1 refinance prior debt.

2 (c) Provide that a qualified business is only eligible for a
3 loan guarantee under this section if it has a documented growth
4 opportunity. As used in this subdivision, "documented growth
5 opportunity" means a plant expansion, capital equipment investment,
6 acquisition of intellectual property or technology, or the hiring
7 of new employees to meet or satisfy a new business opportunity.

8 (d) Provide that a qualified business that engages primarily
9 in retail sales is not eligible for a loan guarantee under this
10 chapter unless the fund board makes a specific finding that the
11 loan guarantee supports a new concept that has significant growth
12 potential.

13 (e) Provide repayment provisions for a loan or a guarantee
14 given to a qualified business that leaves Michigan within 3 years
15 of the provision of the loan or guarantee or otherwise breaches the
16 terms of an agreement with the fund.

17 (3) As a separate and distinct part of the loan enhancement
18 program, the fund shall reestablish the small business capital
19 access program that was previously operated by the fund for small
20 businesses in a manner similar to how that program was operated
21 before January 1, 2002. The small business capital access program
22 shall operate on a market-driven basis and provide for premium
23 payments by borrowers into a special reserve fund. The small
24 business capital access program established by the board shall
25 prohibit an officer, director, principal shareholder of a
26 participating financial institution, or his or her immediate family
27 members from receiving a small business capital access program loan

1 from the financial institution. A loan under the small business
2 capital access program may be issued to an eligible production
3 company or film and digital media private equity fund even if the
4 eligible production company or film and digital media private
5 equity fund is not a small business. A loan under the small
6 business capital access program shall provide that the proceeds of
7 a loan may only be used for a business purpose within this state
8 and may not be used for any of the following:

9 (a) The construction or purchase of residential housing.

10 (b) To finance passive real estate ownership.

11 (c) To refinance prior debt from the participating financial
12 institution that is not part of the small business capital access
13 program.

14 (4) As a separate and distinct part of the loan enhancement
15 program, the fund shall establish a Michigan film and digital media
16 investment loan program to invest in loans from the investment fund
17 to eligible production companies or film and digital media private
18 equity funds. The fund board shall make investments under this
19 subsection only upon approval of the chief compliance officer and
20 the Michigan film office after a review by the investment advisory
21 committee. If an investment is made under this section, not more
22 than \$15,000,000.00 may be loaned to any 1 eligible production
23 company or film and digital media private equity fund for any 1
24 qualified production. The fund board may make an investment in a
25 qualified production if all of the following are satisfied:

26 (a) The production is filmed wholly or substantially in this
27 state.

1 (b) The eligible production company or the film and digital
2 media private equity fund has shown to the satisfaction of the
3 Michigan film office that a distribution contract or plan is in
4 place with a reputable distribution company.

5 (c) The eligible production company or film and digital media
6 private equity fund agrees that, while filming in this state, a
7 majority of the below the line crew for the qualified production
8 will be residents of this state.

9 (d) The eligible production company or film and digital media
10 private equity fund posts a completion bond approved by the
11 Michigan film office and has obtained no less than 1/3 of the
12 estimated total production costs from other sources as approved by
13 the chief compliance officer and the Michigan film office or has
14 obtained a full, unconditional, and irrevocable guarantee of the
15 repayment of the amount invested by the fund in favor of the
16 investment fund that satisfies 1 or more of the following:

17 (i) The guarantee is from an entity that has a credit rating of
18 not less than BAA or BBB from a national rating agency.

19 (ii) The guarantee is from a substantial subsidiary of an
20 entity that has a credit rating of not less than BAA or BBB from a
21 national rating agency.

22 (iii) The eligible production company or the film and digital
23 media private equity fund provides a full, unconditional letter of
24 credit from a bank with a credit rating of not less than A from a
25 national rating agency.

26 (iv) The guarantee is from a substantial and solvent entity as
27 determined by the investment advisory committee.

1 (e) The fund board may make a loan under this subsection at a
2 market rate of interest for a qualified production of up to 80% of
3 expected and estimated tax credits available to the eligible
4 production company or film and digital media private equity fund
5 under sections 455 to 459 of the Michigan business tax act, 2007 PA
6 36, MCL 208.1455 to 208.1459, if the eligible production company or
7 the film and digital media private equity fund agrees to name the
8 fund as its agent for the purpose of filing for the tax credits
9 should the eligible production company not apply for the tax
10 credits. The Michigan film office and the state treasurer shall
11 determine the estimated amount of tax credits for purposes of this
12 subsection. The fund board shall approve guidelines for the
13 initiation of a loan and the terms of the loan under this
14 subsection.

15 (f) A loan under this subsection may be converted to an equity
16 investment by the fund board with the approval of the chief
17 compliance officer and the Michigan film office.

18 (g) An eligible production company or film and digital media
19 production company that receives a loan under this subsection is
20 not also eligible for a loan for the same qualified production
21 under subsection (5).

22 (h) Fifty percent of any earnings on a loan or investment
23 under this subsection shall be deposited in the investment fund and
24 the remainder of the earnings shall be deposited in the Michigan
25 film promotion fund created under chapter 2A. One hundred percent
26 of principal repaid under this subsection shall be deposited in the
27 investment fund upon repayment.

1 (5) As a separate and distinct part of the loan enhancement
2 program, the fund shall establish and operate the choose Michigan
3 film and digital media loan fund to invest in loans from the
4 investment fund to eligible production companies or film and
5 digital media private equity funds eligible for a tax credit under
6 the Michigan economic growth authority act, 1995 PA 24, MCL 207.801
7 to 207.810, or sections 455 to 459 of the Michigan business tax
8 act, 2007 PA 36, MCL 208.1455 to 208.1459. The fund board shall
9 make investments under this subsection only upon approval of the
10 chief compliance officer and the Michigan film office. A loan
11 issued under this subsection is subject to all of the following
12 requirements:

13 (a) A loan shall be provided at an interest rate of not less
14 than 1%.

15 (b) The minimum amount of a loan under this subsection is
16 \$500,000.00.

17 (c) The maximum term of a loan under this subsection is 10
18 years, including up to 3 years of deferred principal payments to
19 align principal payments with receipt of primary incentives, as
20 determined by the fund board.

21 (d) The value of the loan may not exceed the value of the
22 primary incentive that the eligible production company or film and
23 digital media private equity fund is eligible to receive over 7
24 years, as discounted by the fund board. A loan authorized by the
25 fund board may provide for a loan amount equal to a portion or all
26 of the discounted value of the primary incentives, as discounted by
27 the fund board.

1 (e) The eligible production company or film and digital media
2 private equity fund is responsible for repayment of the loan
3 regardless of actual primary incentive amounts received.

4 (f) The eligible production company or film and digital media
5 private equity fund is responsible for loan preparation and closing
6 costs.

7 (g) An eligible production company or film and digital media
8 private equity fund that receives a loan under this subsection is
9 not also eligible for a loan for the same qualified production
10 under subsection (4).

11 (h) The eligible production company or film and digital media
12 private equity fund also obtains an additional loan from an
13 accredited financial institution or other approved lending market.

14 (i) The loan shall be issued consistent with guidelines for
15 the initiation of a loan and the terms of the loan under this
16 subsection approved by the fund board.

17 (j) Fifty percent of any earnings on a loan under this
18 subsection shall be deposited in the investment fund and the
19 remainder of the earnings shall be deposited in the Michigan film
20 promotion fund created under chapter 2A. One hundred percent of
21 principal repaid under this subsection shall be deposited in the
22 investment fund upon repayment.

23 (6) As a separate and distinct part of the loan enhancement
24 program, the fund shall operate the choose Michigan fund program to
25 invest in loans from the investment fund to a qualified business.
26 The choose Michigan fund program shall operate on an incentive
27 basis and shall provide loans to qualified businesses to promote

1 and enhance significant job creation or retention within this
2 state. The choose Michigan fund shall not make a loan under this
3 subsection after September 30, ~~2008~~—2009. Notwithstanding any
4 requirement imposed by the fund before April 1, 2008, to receive a
5 loan under this subsection, the fund board may or may not require a
6 qualified business to obtain an additional loan from an accredited
7 financial institution or other approved lending market to obtain a
8 loan under this subsection. At the discretion of the fund board,
9 not more than ~~2~~—3 loans provided through the choose Michigan fund
10 may be forgivable. A loan issued under this subsection is subject
11 to all of the following requirements:

12 (a) A loan shall be provided at an interest rate of not less
13 than 1%.

14 (b) The minimum amount of a loan under this subsection is
15 \$500,000.00.

16 (c) The maximum term of a loan under this subsection is 10
17 years, including up to 3 years of deferred principal payments to
18 align principal payments with receipt of any primary incentives, as
19 determined by the fund board.

20 (d) Except as provided in subdivision (g), the qualified
21 business is responsible for repayment of the loan regardless of any
22 primary incentives received.

23 (e) The qualified business is responsible for loan preparation
24 and closing costs.

25 (f) The loan shall be issued consistent with guidelines for
26 the initiation of a loan and the terms of the loan under this
27 subsection approved by the fund board.

1 (g) A loan under this subsection may be converted to an equity
2 investment by the fund board.

3 (h) The loan shall be subject to repayment provisions. If the
4 loan is with a qualified business that closes down or relocates
5 outside of Michigan anytime within 3 years after the term of the
6 loan, then the provisions of the loan shall also include, at a
7 minimum, immediate repayment of any outstanding principal, payment
8 of a default interest rate, and repayment of any amounts forgiven.

9 (i) In determining whether to forgive all or a portion of a
10 loan to a qualified business, the fund shall consider the net
11 economic impact of the project on the state's economy. The loan
12 agreement between the fund and the qualified business shall clearly
13 enumerate the terms, conditions and requirements under which all or
14 a portion of the loan may be forgiven, including, but not limited
15 to, job creation and investment in this state.

16 (7) As used in this section:

17 (a) "Below the line crew" means that term as defined under
18 section 459 of the Michigan business tax act, 2007 PA 36, MCL
19 208.1459.

20 (b) "Eligible production company" means that term as defined
21 under section 455 of the Michigan business tax act, 2007 PA 36, MCL
22 208.1455.

23 (c) "Film and digital media private equity fund" means any
24 limited partnership, limited liability company, or corporation
25 organized and operating in the United States that satisfies all of
26 the following:

27 (i) Has as its primary business activity the investment of

1 funds in return for equity in qualified productions.

2 (ii) Holds out the prospect for capital appreciation from the
3 investments.

4 (iii) Accepts investments only from accredited investors as that
5 term is defined in section 2 of the federal securities act of 1963
6 and rules promulgated under that act.

7 (d) "Investment advisory committee" means the committee
8 created within the department under section 91 of the executive
9 organization act of 1965, 1965 PA 380, MCL 16.191.

10 (e) "Michigan film office" means the office created under
11 chapter 2A.

12 (f) "Primary incentive" means a tax credit an eligible
13 production company is eligible to receive under the Michigan
14 economic growth authority act, 1995 PA 24, MCL 207.801 to 207.810,
15 or under sections 455 to 459 of the Michigan business tax act, 2007
16 PA 36, MCL 208.1455 to 208.1459.

17 (g) "Qualified production" means that term as defined under
18 section 455 of the Michigan business tax act, 2007 PA 36, MCL
19 208.1455.