# SUBSTITUTE FOR

### HOUSE BILL NO. 5020

A bill to amend 1987 PA 173, entitled "Mortgage brokers, lenders, and servicers licensing act," by amending sections 1a and 29 (MCL 445.1651a and 445.1679), section 1a as amended by 2008 PA 66 and section 29 as amended by 2008 PA 71.

# THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

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Sec. 1a. As used in this act:

(a) "Affiliate" means a person or group of persons that
directly or indirectly through 1 or more intermediaries controls,
is controlled by, or is under common control with another person
and engaged in a business or transaction regulated by this act.

6 (b) "Board" means the mortgage industry advisory board created7 in section 33.

### H00420'07 g (H-1)

DAM

(c) "Commissioner" means the commissioner of the office of
 financial and insurance services of the department of labor and
 economic growth or his or her authorized agent.

4 (d) "Construction loan" means a mortgage loan to construct a
5 1-to-4 family dwelling, that is approved and closed before
6 completion of the construction of the improvement on the real
7 property.

8 (e) "Control person" means a director or executive officer of
9 a licensee or registrant or a person who has the authority to
10 participate in the direction, directly or indirectly through 1 or
11 more other persons, of the management or policies of a licensee or
12 registrant.

(f) "Depository financial institution" means a state or nationally chartered bank, a state or federally chartered savings and loan association, savings bank, or credit union, or an entity of the federally chartered farm credit system.

(g) "Executive officer" means an officer, member, or partner
of a licensee or registrant. The term includes the chief executive
officer, president, vice president, chief financial officer,
controller, or compliance officer or an individual holding any
other similar position.

(h) "Financial licensing act" means the consumer financial
services act, 1988 PA 161, MCL 487.2051 to 487.2072, and any of the
acts listed in section 2 of the consumer financial services act,
1988 PA 161, MCL 487.2052.

26 (i) "Firm commitment" means an underwriting in which a broker-27 dealer commits to buy the mortgage loan or the entire issue of

## H00420'07 g (H-1)

DAM

securities based upon or backed by 1 or more mortgage loans and
 assumes all financial responsibility for any unsold securities.

(j) "Individual investor" means a person that resides in this 3 4 state or has its principal place of business in this state. The term does not include a bank, savings bank, savings and loan 5 association, credit union, trust company, insurance company, 6 investment company as defined in the investment company act of 7 1940, 15 USC 80a-1 to 80a-64, pension or profit sharing plan if the 8 9 assets of the plan are managed by a bank or trust company or other 10 institutional manager, financial institution, institutional 11 manager, broker-dealer that is a member of the New York stock 12 exchange or registered under the uniform securities act, 1964 PA 265, MCL 451.501 to 451.818, OR THE UNIFORM SECURITIES ACT (2002), 13 MCL 451.2101 TO 451.2703, the federal national mortgage 14 15 association, the government national mortgage association, the 16 federal home loan mortgage corporation, or a mortgage lender or 17 mortgage servicer.

18 (k) "License" means a license issued under this act.

19 (l) "Licensee" means a person licensed or required to be20 licensed under this act.

(m) "Loan officer" means an individual who is an employee or agent of a mortgage broker, mortgage lender, or mortgage servicer; who originates mortgage loans; and who is not an employee or agent of a depository financial institution or a subsidiary or affiliate of a depository financial institution.

26 (n) "Loan officer registrant" means an individual who is27 currently registered under section 2a.

### H00420'07 g (H-1)

DAM

(o) "Mortgage broker" means a person who, directly or
 indirectly, does 1 or both of the following:

3 (i) Serves or offers to serve as an agent for a person in an4 attempt to obtain a mortgage loan.

5 (*ii*) Serves or offers to serve as an agent for a person who
6 makes or offers to make mortgage loans.

7 (p) "Mortgage lender" means a person who, directly or
8 indirectly, makes or offers to make mortgage loans.

9 (q) "Mortgage loan" means a loan secured by a first mortgage 10 on real property located in this state and used, or improved for 11 use, as a dwelling and designed for occupancy by 4 or fewer 12 families or a land contract covering real property located in this 13 state used, or improved for use, as a dwelling and designed for 14 occupancy by 4 or fewer families. A mortgage loan does not include a home improvement installment contract under the home improvement 15 finance act, 1965 PA 332, MCL 445.1101 to 445.1431. 16

17 (r) "Mortgage servicer" means a person who, directly or18 indirectly, services or offers to service mortgage loans.

19

(s) "Originate" means any of the following:

20 (i) To negotiate, arrange, or offer to negotiate or arrange a
21 mortgage loan between a mortgage lender and 1 or more individuals.

22 (*ii*) To place, assist in placing, or find a mortgage loan for 123 or more individuals.

(t) "Person" means an individual, corporation, limited
liability company, partnership, association, governmental entity,
or any other legal entity.

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(u) "Real estate broker" means a broker or associate broker

H00420'07 g (H-1)

DAM

licensed under article 25 of the occupational code, 1980 PA 299,
 MCL 339.2501 to 339.2518.

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3 (v) "Real estate salesperson" means a salesperson licensed
4 under article 25 of the occupational code, 1980 PA 299, MCL
5 339.2501 to 339.2518.

(w) "Register" means filing a notice with the commissioner on
a form prescribed by the commissioner that notifies the
commissioner of the intent to engage in the activities of a
mortgage broker, mortgage lender, mortgage servicer, or loan
officer in this state and the payment of any fees required under
this act, along with the other documents, proofs, and fees required
by the commissioner.

13 (x) "Registrant" means a person that is registered under
14 section 6 or required to register under section 6. The term does
15 not include a loan officer registrant.

(y) "Service" means the collection or remittance, or the right or obligation to collect or remit, for a lender, noteowner, noteholder, mortgage servicer, or the licensee's or registrant's own account of 4 or more installment payments of the principal, interest, or an amount placed in escrow under a mortgage loan, mortgage servicing agreement, or an agreement with the mortgagor.

Sec. 29. (1) An owner, partner, member, officer, director, trustee, employee, agent, broker, or other person, or a representative acting on the authority of that person that willfully or intentionally does any of the following is guilty of a misdemeanor punishable by a fine of not more than \$15,000.00 or imprisonment for not more than 1 year, or both:

DAM

(a) Engages in this state in the business of a mortgage
 broker, mortgage lender, or mortgage servicer without a license or
 registration required under this act or acts as a loan officer in
 this state without a loan officer registration required under this
 act.

6 (b) Transfers or assigns a mortgage loan or a security
7 directly representing an interest in 1 or more mortgage loans
8 before the disbursement of 75% or more of the proceeds of the
9 mortgage loan to, or for the benefit of, the borrower. This
10 subdivision does not apply to any of the following:

11

(i) A land contract not considered to be an equitable mortgage.

12 (*ii*) A loan made under a state or federal government program
13 that allows the lender to escrow more than 25% of the loan proceeds
14 for a limited period of time.

15

(*iii*) A construction loan.

16 (*iv*) A loan that provides in writing that the loan proceeds
17 shall be disbursed to or for the benefit of the borrower in
18 installments or upon the request of the borrower or upon the
19 completion of renovations or repairs to the dwelling situated on
20 the real property subject to the mortgage loan.

(c) Transfers or assigns a mortgage loan or a security
representing an interest in 1 or more mortgage loans to an
individual investor unless 1 or more of the following apply:

24 (i) The transfer or assignment is made through a broker-dealer25 which is a member of the New York stock exchange.

26 (*ii*) The transfer or assignment is made through a broker-dealer27 who meets all of the following criteria:

# H00420'07 g (H-1)

DAM

(A) The broker-dealer is registered under the uniform
 securities act, 1964 PA 265, MCL 451.501 to 451.818, OR THE UNIFORM
 SECURITIES ACT (2002), MCL 451.2101 TO 451.2703.

(B) The broker-dealer is not an affiliate of the mortgage 4 5 lender unless the person acquired the broker-dealer registration, 6 directly or indirectly, before September 1, 1987 under the uniform securities act, 1964 PA 265, MCL 451.501 to 451.818, was affiliated 7 with a mortgage lender before September 1, 1987, and has 8 9 continuously maintained that registration subsequent to September 10 1, 1987. For purposes of this subparagraph, if an aggregate of more 11 than 10% of the outstanding voting stock or interest in a 12 corporation, unincorporated organization, partnership, or other 13 legal entity that is a broker-dealer or mortgage lender is sold, 14 transferred, assigned, or otherwise conveyed subsequent to 15 September 1, 1987, the registration shall be considered to not have 16 been continuously maintained.

17 (C) The broker-dealer acquired the mortgage loan or security18 on a firm commitment.

19 (*iii*) The transfer or assignment is made to a person who the 20 transferor or assignor believes, or has reasonable grounds to 21 believe, is 1 of the following:

(A) A business entity having either net income from operations
after taxes in excess of \$100,000.00 in its last fiscal year or its
latest 12-month period, or a net worth in excess of \$1,000,000.00
at the time of purchase.

26 (B) An individual who, after the purchase, has an investment
27 of more than \$50,000.00 in such loans or securities, including

## H00420'07 g (H-1)

DAM

1 installment payments to be made within 1 year after purchase by the 2 individual, has either personal income before taxes in excess of \$100,000.00 for his or her last fiscal year or latest 12-month 3 4 period and is capable of bearing the economic risk, or net worth in excess of \$1,000,000.00, and has the knowledge and experience in 5 6 financial and business matters that he or she is capable of evaluating the merits and risks of the prospective investment, or 7 has obtained the advice of an attorney, certified public 8 9 accountant, or investment adviser registered under the investment 10 advisers act of 1940, or an investment adviser registered under the 11 uniform securities act, 1964 PA 265, MCL 451.501 to 451.818, OR THE 12 UNIFORM SECURITIES ACT (2002), MCL 451.2101 TO 451.2703, with 13 respect to the merits and risks of the prospective investment.

14 (*iv*) A transferor or assignor does not maintain its principal 15 place of business in this state and the transferee or assignee is 16 not a resident of this state and does not maintain its principal 17 place of business in this state.

18 (2) Subject to subsections (4) and (5), if the commissioner 19 finds that a licensee, registrant, or loan officer registrant has 20 violated this act or the rules promulgated under this act, the 21 commissioner may do 1 or more of the following:

(a) Assess a civil fine against the licensee, registrant, or
loan officer registrant or a person who controls the licensee,
registrant, or loan officer registrant of not more than \$1,000.00
for each violation, except that the licensee, registrant, or loan
officer registrant or the person shall not be fined more than
\$10,000.00 for a transaction resulting in more than 1 violation,

H00420'07 g (H-1)

DAM

1 plus the costs of investigation.

2 (b) Suspend or revoke a license, registration, or loan officer
3 registration or refuse to issue a license or renew a license,
4 registration, or loan officer registration.

5 (c) Require the licensee, registrant, or loan officer
6 registrant or a person who controls the licensee, registrant, or
7 loan officer registrant to make restitution to each injured
8 individual, if the commissioner finds that the violation of this
9 act or a rule promulgated under this act resulted in an injury to 1
10 or more individuals.

11 (3) A civil fine assessed under subsection (2) may be sued for 12 and recovered by and in the name of the commissioner and may be 13 collected and enforced by summary proceedings by the attorney 14 general. Each individual injured by a violation of this act or a rule shall constitute a separate violation. In determining under 15 subsection (2) the amount of a fine, whether to suspend or revoke a 16 17 license, registration, or loan officer registration, whether to refuse to issue or renew a license or loan officer registration, or 18 19 the amount of restitution, the commissioner shall consider the 20 extent to which the violation was a knowing and willful violation, 21 the extent of the injury suffered because of the violation, the 22 corrective action taken by the licensee, registrant, or loan 23 officer registrant to ensure that the violation will not be 24 repeated, and the record of the licensee, registrant, or loan 25 officer registrant in complying with this act. Any proceedings 26 under this subsection are subject to the procedures of the 27 administrative procedures act of 1969, 1969 PA 306, MCL 24.201 to

# H00420'07 g (H-1)

DAM

**1** 24.328.

2 (4) Subsection (2) does not apply to a violation of this act
3 that results from a bona fide error that occurs notwithstanding the
4 adoption and observance of reasonable procedures intended to
5 prevent the occurrence of the error.

6 (5) If a loan officer registrant violates section 22b(e)(ii),
7 the commissioner shall revoke his or her loan officer registration.
8 Revocation of a loan officer registration under this subsection
9 does not affect the commissioner's authority to pursue any other
10 remedy available under subsection (2) for that violation.

Enacting section 1. This amendatory act does not take effect unless House Bill No. 5008 of the 94th Legislature is enacted into law.