

September 19, 2014

Representative Aric Nesbitt,
Chair
Standing Committee on Energy and Technology
Room 519
House Office Building, Lansing, MI

Re: HB 5806 -- Support

Dear Representative Nesbitt:

I am writing, of behalf of the members of NAESCO that do business in Michigan, to urge the Energy and Technology Committee to approve HB 5806.

Introduction to NAESCO

NAESCO is the leading national trade association of the energy services industry. NAESCO numbers among its members some of the world's leading energy services companies, including: ABM Energy, AECOM Energy, Aireko Energy Solutions, Ameresco, CM3 Building Solutions, Chevron Energy Solutions, Clark Energy Group, ClearEnergy Contracting, Climatec, , ConEdison *Solutions*, Constellation New Energy, Control Technologies and Solutions, CTI Energy Services, Energy Control, Energy Solutions Professionals, Energy Systems Group, Entegrity, Excel Energy, The Fulcrum Group, NextEra Energy Solutions, Green Campus Partners, Honeywell, Johnson Controls, Lockheed Martin, M360, McClure Energy, Navitas, NORESKO, Onsite Energy, Pepco Energy Services, Performance Services, Schneider Electric, Siemens Industry, Synergy Companies, Southland Industries, Trane, UCONS, Wendel Energy Services, and Wipro Limited. Utility members include the New York Power Authority, Pacific Gas & Electric, and Southern California Edison.

During the last twenty years, NAESCO member companies have implemented hundreds of millions of dollars worth of energy efficiency, renewable energy and distributed generation projects for Michigan commercial, institutional, industrial and residential customers. Nationally, NAESCO member company projects have produced:

- \$45 billion in projects paid from savings
- \$50 billion in savings – guaranteed and verified
- 400,000 person-years of direct employment
- \$30 billion of infrastructure improvements in public facilities
- 450 million tons of CO2 savings at no additional cost