

**Michigan Office of Administrative Hearings and Rules**

611 W. Ottawa Street

Lansing, MI 48909

Phone: 517-335-8658 Fax: 517-335-9512

**AGENCY REPORT TO THE  
JOINT COMMITTEE ON ADMINISTRATIVE RULES (JCAR)**

**1. Agency Information**

**Agency name:**

Licensing and Regulatory Affairs

**Division/Bureau/Office:**

Bureau of Professional Licensing

**Name of person completing this form:**

Dena Marks

**Phone number of person completing this form:**

517-355.3679

**E-mail of person completing this form:**

MarksD1@michigan.gov

**Name of Department Regulatory Affairs Officer reviewing this form:**

Elizabeth Arasim

**2. Rule Set Information**

**MOAHR assigned rule set number:**

2019-80 LR

**Title of proposed rule set:**

Real Estate Brokers and Salespersons – General Rules

**3. Purpose for the proposed rules and background:**

The Real Estate Brokers and Salesperson General Rules pertain to licensure and license renewal for real estate brokers and salespersons and establish requirements for schools offering prelicensure educational programs. The current rules lack criteria regarding the courses approved for prelicensure education. The rules will be revised to establish the criteria for prelicensure courses and will also be revised to update and amend outdated information and provide clarity.

**4. Summary of proposed rules:**

The proposed rules add and amend definitions; clarify required prelicensure education and experience requirements; clarify the impact on the license of a real estate salesperson or an associate real estate broker when the affiliated broker's dies or becomes disabled; clarify the licensee's duties pertaining to service agreements, delivery of an offer or acceptance, trust and escrow accounts, and licensee commissions; clarify prelicensure and continuing education requirements; and clarify a real estate school's duties related to its students and a student's records.

**5. List names of newspapers in which the notice of public hearing was published and publication dates:**

The Mining Journal, September 2, 2020  
 The Flint Journal, August 23, 2020  
 The Grand Rapids Press, August 23, 2020

**6. Date of publication of rules and notice of public hearing in Michigan Register:**

9/15/2020

**7. Date, time, and location of public hearing:**

9/18/2020 09:00 AM at This meeting will be held virtually via Zoom pursuant to Executive Order 2020-154. , Web Link: <https://zoom.us/j/91279939415?pwd=NVRtVGZ0d3orNWpQbW04L2lKSE05UT09>, password for video connection: 448597. Phone number 877-336-1831, code for audio connection: 48617.

**8. Provide the link the agency used to post the regulatory impact statement and cost-benefit analysis on its website:**

<https://ARS.apps.lara.state.mi.us/Transaction/RFRTransaction?TransactionID=79>

**9. List of the name and title of agency representative(s) attending public hearing:**

Andria Ditschman, Senior Policy Analyst, Boards and Committees Section, Bureau of Professional Licensing  
 Weston MacIntosh, Senior Policy Analyst, Boards and Committees Section, Bureau of Professional Licensing  
 Dena Marks, Senior Policy Analyst, Boards and Committees Section, Bureau of Professional Licensing  
 LeAnn Payne, Board support Technician, Boards and Committees Section, Bureau of Professional Licensing  
 Kerry Przybylo, Manager, Boards and Committees Section, Bureau of Professional Licensing

**10. Persons submitting comments of support:**

None.

**11. Persons submitting comments of opposition:**

None.

**12. Identify any changes made to the proposed rules based on comments received during the public comment period:**

	<b>Name &amp; Organization</b>	<b>Comments made at public hearing</b>	<b>Written Comments</b>	<b>Agency Rationale for change</b>	<b>Rule number &amp; citation changed</b>
1	None.	None.		None.	None.

**13. Date report completed:**

10/22/2020