## SUBSTITUTE FOR

## SENATE BILL NO. 366

A bill to regulate the solicitation of certain deeds; to prescribe the powers and duties of certain state agencies and officials; and to provide remedies.

## THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- 1 Sec. 1. This act shall be known and may be cited as the
- 2 "solicitation of deeds act".
- 3 Sec. 2. As used in this act:
- 4 (a) "Deed" means a written instrument entitled to be recorded
- 5 in the office of the register of deeds that purports to convey or
- 6 transfer title to a freehold interest in any lands, tenements, or
- 7 other realty in this state by way of grant or bargain and sale from
- 8 the named grantor to the named grantee. A leasehold interest for 99
- 9 years or more or a proprietary lease of a cooperative unit and any

- 1 assignment of a proprietary lease of a cooperative unit shall be
- 2 treated as a "freehold". Deed does not include instruments
- 3 providing for any of the following:
- 4 (i) Common driveways.
- 5 (ii) Exchanges of easements or rights-of-way.
- 6 (iii) Revocable licenses to use, adjust, or clear defects of
- 7 or clouds on title.
- 8 (iv) Utility service lines such as drainage, sewerage, water,
- 9 electric, telephone, or other such service lines.
- 10 (v) Quitclaim of possible outstanding interests.
- 11 (b) "Department" means the department of attorney general.
- 12 (c) "Person" means an individual, partnership, corporation,
- 13 association, governmental entity, or other legal entity.
- 14 (d) "Public body" means that term as it is defined in section
- 15 2 of the freedom of information act, 1976 PA 442, MCL 15.232.
- 16 (e) "Rule" means a rule promulgated pursuant to the
- 17 administrative procedures act of 1969, 1969 PA 306, MCL 24.201 to
- **18** 24.328.
- 19 (f) "Solicit" means to advertise or market to a person with
- 20 whom the solicitor has no preexisting business relationship.
- 21 Sec. 3. (1) A person soliciting a fee for providing a copy of
- 22 a deed shall state on the top of the document used for the
- 23 solicitation, in at least 24-point type, all of the following:
- 24 (a) That the solicitation is not from a public body.
- 25 (b) That no action is legally required by the person being
- 26 solicited.
- (c) The statutory fee for, or the cost of, obtaining a copy of

- 1 the deed from the public body that has custody of the record.
- 2 (d) The information necessary to contact the public body that
- 3 has custody of the deed.
- 4 (e) The name and physical address of the person soliciting the
- 5 fee.
- 6 (2) The document used for a solicitation under this section
- 7 shall not be in a form or use deadline dates or other language that
- 8 makes the document appear to be a document issued by a public body
- 9 or that appears to impose a legal duty on the person being
- 10 solicited. The department may promulgate rules specifying the
- 11 contents and form of the solicitation document.
- 12 (3) A person soliciting a fee for providing a copy of a deed
- 13 shall not charge a fee of more than 4 times the statutory fee
- 14 charged by the public body that has custody of the deed for a copy
- 15 of that deed.
- 16 (4) A person soliciting a fee from property owners for
- 17 providing a copy of a deed shall furnish the office of the register
- 18 of deeds of each county where the solicitations are to be
- 19 distributed with a copy of the document that will be used for those
- 20 solicitations not less than 15 days before distributing the
- 21 solicitations.
- Sec. 4. This act does not apply to any of the following:
- 23 (a) A title insurance company authorized to do business in
- 24 this state or its authorized agent.
- 25 (b) A licensed mortgage loan originator, mortgage broker,
- 26 lender, or servicer, or a depository financial institution
- 27 authorized under state and federal law to originate or service

- 1 mortgage loans.
- 2 (c) A real estate broker or salesperson licensed under article
- 3 25 of the occupational code, 1980 PA 299, MCL 339.2501 to 339.2518.
- 4 Sec. 5. The department may investigate violations of this act.
- 5 The department may bring an action or request a county prosecutor
- 6 to bring an action against any person that violates this act. The
- 7 court may order a person that violates this act to refund all of
- 8 the money paid to the violator with respect to the solicitation and
- 9 to forfeit, for a first violation, not more than \$100.00 for each
- 10 solicitation document distributed in violation of this act, and not
- 11 more than \$200.00 for each solicitation document distributed in
- 12 violation of this act subsequent to the first violation.
- 13 Enacting section 1. This act takes effect 90 days after the
- 14 date it is enacted into law.