HOUSE SUBSTITUTE FOR

SENATE BILL NO. 796

A bill to amend 2007 PA 36, entitled

"Michigan business tax act,"

by amending section 455 (MCL 208.1455), as added by 2008 PA 77.

## THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

1 Sec. 455. (1) The Michigan film office, with the concurrence 2 of the state treasurer, may enter into an agreement with an 3 eligible production company providing the company with a credit 4 against the tax imposed by this act or against taxes withheld under 5 chapter 7 of the income tax act of 1967, 1967 PA 281, MCL 206.351 6 to 206.367, as provided under this section and section 367 of the 7 income tax act of 1967, 1967 PA 281, MCL 206.367. To qualify for 8 the credit under this section, a company shall meet all of the 9 following requirements:

(a) Spend at least \$50,000.00 in this state for the
 development, preproduction, production, or postproduction costs of
 a state certified qualified production.

4

5

6

(b) Enter into an agreement as provided in this section.(c) Receive a postproduction certificate of completion from the office under subsection (5).

7 (d) Submit the postproduction certificate of completion issued
8 by the office under subsection (5) to the department under
9 subsection (7) (8).

(e) Shall not be delinquent in a tax or other obligation owed
to this state or be owned or under common control of an entity that
is delinquent in a tax or other obligation owed to this state.

13 (2) For direct production expenditures or qualified personnel expenditures made after February 29, 2008, an agreement under this 14 section may provide for an eligible production company to claim a 15 tax credit equal to 42% of direct production expenditures for a 16 17 state certified qualified production in a core community, 40% of 18 direct production expenditures for a state certified qualified 19 production in part of this state other than a core community, and 20 30% for qualified personnel expenditures. A taxpayer shall not 21 claim a credit under this section for any of the following:

(a) A direct expenditure, or qualified personnel expenditure,for which the company claims a credit under section 459.

(b) A direct expenditure, or qualified personnel expenditure,
for which the company claims a credit under section 367 of the
income tax act of 1967, 1967 PA 281, MCL 206.367.

27 (c) A direct expenditure, or qualified personnel expenditure,

KAS

for which another taxpayer claims a credit under this section, a
 credit under section 459, or a credit under section 367 of the
 income tax act of 1967, 1967 PA 281, MCL 206.367.

4 (3) An eligible production company intending to produce a qualified production in this state, or that initiated production of 5 a qualified production after February 29, 2008 and before the 6 effective date of the amendatory act that added this section APRIL 7 8, 2008, may submit an application to enter into an agreement under 8 this section to the Michigan film office. Except for a qualified 9 production for which production was initiated after February 29, 10 11 2008 and before the effective date of the amendatory act that added this section APRIL 8, 2008, direct production expenditures and 12 13 qualified personnel expenditures incurred prior to approval of an 14 agreement under this section are not eligible for the credit under this section. The request shall be submitted in a form prescribed 15 by the Michigan film office and shall be accompanied by a \$100.00 16 17 application fee and all of the information and records requested by the office. An application fee received by the office under this 18 19 subsection shall be deposited in the Michigan film promotion fund. 20 The office shall not process the application until it is complete. 21 As part of the application, the company shall estimate direct 22 production expenditures and qualified personnel expenditures for an 23 identified qualified production. If the office, with the concurrence of the state treasurer, determines to enter into an 24 25 agreement under this section, the agreement shall provide for all 26 of the following:

27

(a) A requirement that the eligible production company

## S04013'09 \* (H-2)

KAS

1 commence work in this state on the identified qualified production 2 within 90 days of the date of the agreement or else the agreement 3 shall expire. However, upon request submitted by the company based 4 on good cause, the office may extend the period for commencement of 5 work in this state for up to an additional 90 days.

6 (b) A statement identifying the company and the qualified
7 production that the company intends to produce in whole or in part
8 in this state.

9 (c) A unique number assigned to the qualified production by10 the office.

11 (d) A requirement that the qualified production not depict12 obscene matter or an obscene performance.

(e) If the qualified production is a long-form narrative film production, a requirement that the qualified production include an acknowledgement that the qualified production was filmed in this state.

(f) A requirement that the company provide the office with the information and independent certification the office and the department deem necessary to verify direct production expenditures, qualified personnel expenditures, and eligibility for the credit under this section.

(g) If determined to be necessary by the office and the state
treasurer, a provision for addressing expenditures in excess of
those identified in the agreement.

(4) In determining whether to enter into an agreement under
this section, the Michigan film office and the state treasurer
shall consider all of the following:

## 4

(a) The potential that in the absence of the credit the
 qualified production will be produced in a location other than this
 state.

4 (b) The extent to which the qualified production may have the5 effect of promoting this state as a tourist destination.

6 (c) The extent to which the qualified production may have the
7 effect of promoting economic development or job creation in this
8 state.

9 (d) The extent to which the credit will attract private
10 investment for the production of qualified productions in this
11 state.

(e) The record of the eligible production company incompleting commitments to engage in a qualified production.

14 (5) If the Michigan film office determines that an eligible production company has complied with the terms of an agreement 15 entered into under this section, the office shall issue a 16 17 postproduction certificate OF COMPLETION to the company. The 18 company shall submit a request to the office for a postproduction 19 certificate OF COMPLETION on a form prescribed by the office, along 20 with any information or independent certification the office or the 21 department deems necessary. The office shall process each request 22 within 60 days after the request is complete. However, the office 23 may request additional information or independent certification 24 before issuing a postproduction certificate of completion and need 25 not issue the postproduction certificate OF COMPLETION until 26 satisfied that direct production expenditures, qualified personnel 27 expenditures, and eligibility are adequately established. The

S04013'09 \* (H-2)

KAS

additional information requested may include a report of direct production expenditures and qualified personnel expenditures for the qualified production audited and certified by an independent certified public accountant. Each postproduction certificate of completion shall be signed by the Michigan film commissioner and shall include the following information:

7

(a) The name of the eligible production company.

8 (b) The name of the certified production produced in whole or9 in part in this state.

10 (c) The eligible production company's direct production 11 expenditures and qualified personnel expenditures for the qualified 12 production.

13 (d) The date of completion for the qualified production in14 this state.

15 (e) The unique number assigned to the qualified production16 project by the Michigan film office under subsection (3).

17 (f) The eligible production company's federal employer18 identification number or Michigan treasury number.

(g) Any independent certification required by the departmentor the Michigan film office.

(6) Information, records, or other data received, prepared, used, or retained by the Michigan film office under this section that are submitted by an eligible production company and considered by the taxpayer and acknowledged by the office as confidential shall not be subject to the disclosure requirements of the freedom of information act, 1976 PA 442, MCL 15.231 to 15.246. Information, records, or other data shall only be considered confidential to the

1 extent that the information or records describe the commercial and 2 financial operations or intellectual property of the company, the 3 information or records have not been publicly disseminated at any 4 time, and disclosure of the information or records may put the 5 company at a competitive disadvantage. FOR PURPOSES OF THIS SUBSECTION, INFORMATION OR RECORDS THAT DESCRIBE COMMERCIAL AND 6 FINANCIAL OPERATIONS DO NOT INCLUDE THAT PORTION OF INFORMATION OR 7 RECORDS THAT INCLUDE ANY EXPENSES THAT QUALIFY UNDER THIS SECTION 8 AS QUALIFIED PERSONNEL EXPENDITURES OR DIRECT PRODUCTION 9 EXPENDITURES AND FOR WHICH A CREDIT MAY BE CLAIMED. 10

(7) THE MICHIGAN FILM OFFICE SHALL, ON JANUARY 15 AND JULY 15
IN EACH YEAR, MAKE AVAILABLE ON ITS WEBSITE A DETAILED SEMIANNUAL
REPORT THAT INCLUDES, AT A MINIMUM, ALL OF THE FOLLOWING:

14 (A) THE NUMBER OF APPLICATIONS RECEIVED FOR A CREDIT UNDER THIS SECTION IN THE IMMEDIATELY PRECEDING 6 MONTHS, INCLUDING THE 15 NAME OF THE ELIGIBLE PRODUCTION COMPANY THAT SUBMITTED THE 16 17 APPLICATION AND A BRIEF DESCRIPTION OF THE PROPOSED QUALIFIED PRODUCTION, INCLUDING THE LOCATIONS IN THIS STATE TO BE USED IN THE 18 19 PRODUCTION AND THE PROPOSED AMOUNT OF MONEY TO BE EXPENDED BY THE 20 ELIGIBLE PRODUCTION COMPANY TO PRODUCE THE QUALIFIED PRODUCTION IN 21 THIS STATE.

(B) THE NUMBER OF APPLICATIONS APPROVED DURING THE IMMEDIATELYPRECEDING 6 MONTHS.

(C) THE NUMBER OF POSTPRODUCTION CERTIFICATES OF COMPLETION
ISSUED DURING THE IMMEDIATELY PRECEDING 6 MONTHS AND THE TOTAL
AMOUNT OF CREDITS CERTIFIED UNDER THOSE POSTPRODUCTION CERTIFICATES
OF COMPLETION.

S04013'09 \* (H-2)

KAS

1 (8) (7) An eligible production company shall submit a postproduction certificate of completion issued under subsection 2 (5) to the department. THE MICHIGAN FILM OFFICE SHALL FORWARD A 3 4 COPY OF EACH POSTPRODUCTION CERTIFICATE OF COMPLETION ISSUED PURSUANT TO THIS SUBSECTION TO THE GOVERNOR, THE PRESIDENT OF THE 5 MICHIGAN STRATEGIC FUND, THE CHAIRPERSON OF THE SENATE FINANCE 6 COMMITTEE, THE CHAIRPERSON OF THE HOUSE TAX POLICY COMMITTEE, THE 7 DIRECTOR OF THE SENATE FISCAL AGENCY, AND THE DIRECTOR OF THE HOUSE 8 9 FISCAL AGENCY. If the credit allowed under this section exceeds the 10 tax liability of the company for the tax year or if the company 11 claiming the credit does not have a tax liability under this act 12 for the tax year, the department shall refund the excess or pay the 13 amount of the credit to the company. THE DEPARTMENT SHALL, AS SOON AS THE INFORMATION IS AVAILABLE, ANNUALLY REPORT TO THE GOVERNOR, 14 THE PRESIDENT OF THE MICHIGAN STRATEGIC FUND, THE CHAIRPERSON OF 15 THE SENATE FINANCE COMMITTEE, THE CHAIRPERSON OF THE HOUSE TAX 16 POLICY COMMITTEE, THE DIRECTOR OF THE SENATE FISCAL AGENCY, AND THE 17 DIRECTOR OF THE HOUSE FISCAL AGENCY THE TOTAL AMOUNT OF THE CREDITS 18 19 CERTIFIED UNDER THIS SECTION THAT EXCEED THE TAXPAYER'S TAX 20 LIABILITY FOR THE MOST RECENT YEAR THAT TAX INFORMATION IS AVAILABLE AND FOR WHICH RETURNS HAVE CLEARED AND BEEN PROCESSED. 21 The credit under this section shall be claimed after all other 22 23 credits under this act.

(9) (8) An eligible production company may assign all or a
portion of a credit under this section to any assignee. An assignee
may subsequently assign a credit or any portion of a credit
assigned under this subsection to 1 or more assignees. A company

S04013'09 \* (H-2)

KAS

1 may claim a portion of a credit and assign the remaining credit 2 amount. A credit assignment under this subsection is irrevocable. 3 The credit assignment under this subsection shall be made on a form 4 prescribed by the department. The qualified taxpayer shall send a 5 copy of the completed assignment form to the department in the tax 6 year in which the assignment is made and shall attach a copy of the 7 form to the return on which the credit is claimed.

8 (10) (9) The amount of the credit under this section shall be
9 reduced by a credit application and redemption fee equal to 0.5% of
10 the credit claimed, which shall be deducted from the credit
11 otherwise payable to the taxpayer claiming the credit and be
12 deposited by the department in the Michigan film promotion fund.

(11) (10) A taxpayer that willfully submits information under this section that the taxpayer knows to be fraudulent or false shall, in addition to any other penalties provided by law, be liable for a civil penalty equal to the amount of the taxpayer's credit under this section. A penalty collected under this section shall be deposited in the Michigan film promotion fund.

19 (12) (11) Not later than March 1 of each year after 2008, the 20 Michigan film office shall submit to the governor, the president of 21 the Michigan strategic fund, the chairperson of the senate finance committee, and the CHAIRPERSON OF THE house tax policy committee, 22 23 THE DIRECTOR OF THE SENATE FISCAL AGENCY, AND THE DIRECTOR OF THE 24 HOUSE FISCAL AGENCY an annual report concerning the operation and 25 effectiveness of the credit under this section. The requirements of 26 section 28(1)(f) of 1941 PA 122, MCL 205.28, do not apply to 27 disclosure of tax information required by this subsection. The

9

1 report shall include all of the following:

2 (a) A brief assessment of the overall effectiveness of the
3 credit under this section at attracting qualified productions to
4 this state during the immediately preceding calendar year.

5 (b) The number of qualified productions for which the eligible 6 production company applied for a tax credit under this section 7 during the immediately preceding year, the names of the qualified 8 productions produced in this state for which credits were begun or 9 completed in the immediately preceding year, and the locations in 10 this state that were used in the production of qualified 11 productions in the immediately preceding calendar year.

(c) The amount of money spent by each eligible production company identified in subdivision (b) to produce each qualified production in this state and a breakdown of all production spending by all companies classified as goods, services, or salaries and wages in the immediately preceding calendar year.

17 (d) An estimate of the THE number of persons BELOW THE LINE
18 CREW employed in this state by eligible production companies that
19 qualified for the credit under this section in the immediately
20 preceding calendar year, HOW MANY OF THOSE PERSONS EMPLOYED WERE
21 RESIDENTS OF THIS STATE AND NOT INCLUDED IN QUALIFIED PERSONNEL
22 EXPENDITURES, AND THE TOTAL NUMBER OF HOURS WORKED ON THE QUALIFIED
23 PRODUCTION FOR WHICH A CREDIT IS GRANTED.

(E) FOR REQUESTS FOR POSTPRODUCTION CERTIFICATES OF COMPLETION
SUBMITTED AFTER JANUARY 2, 2011, THE NUMBER OF ABOVE THE LINE
PERSONNEL EMPLOYED IN THIS STATE BY THE ELIGIBLE PRODUCTION
COMPANIES THAT QUALIFIED FOR THE CREDIT UNDER THIS SECTION IN THE

S04013'09 \* (H-2)

KAS

IMMEDIATELY PRECEDING CALENDAR YEAR AND HOW MANY OF THOSE PERSONNEL
 EMPLOYED WERE RESIDENTS OF THIS STATE. FOR PURPOSES OF THIS
 SUBDIVISION, ABOVE THE LINE PERSONNEL MEANS PERSONNEL WHO ARE NOT
 BELOW THE LINE CREW.

5 (F) FOR REQUESTS FOR POSTPRODUCTION CERTIFICATES OF COMPLETION 6 SUBMITTED AFTER JANUARY 2, 2011, THE NUMBER OF PERSONS EMPLOYED IN 7 THIS STATE BY THE ELIGIBLE PRODUCTION COMPANIES THAT QUALIFIED FOR 8 THE CREDIT UNDER THIS SECTION IN THE IMMEDIATELY PRECEDING CALENDAR 9 YEAR THAT EARNED MORE THAN \$250,000.00 ON A QUALIFIED PRODUCTION 10 AND HOW MANY OF THOSE PERSONS WERE RESIDENTS OF THIS STATE.

(G) (e) The value of all tax credit certificates of completion issued under this section in the immediately preceding calendar year.

14 (H) THE AMOUNT KNOWN BY THE MICHIGAN FILM OFFICE OF OTHER
15 STATE AND LOCAL ASSISTANCE PROVIDED TO ELIGIBLE PRODUCTION
16 COMPANIES IN ADDITION TO THE TAX CREDIT UNDER THIS SECTION.

17 (13) (12) As used in this section:

18 (a) "Below the line crew" means that term as defined under19 section 459.

20 (b) "Core community" means a qualified local governmental unit
21 as defined under section 2 of the obsolete property rehabilitation
22 act, 2000 PA 146, MCL 125.2782.

(c) "Direct production expenditure" means a development, preproduction, production, or postproduction expenditure made in this state that is not a qualified personnel expenditure directly attributable to the production or distribution of a qualified production that is a transaction subject to taxation in this state,

S04013'09 \* (H-2)

1

including, but not limited to, all of the following:

2 (i) Payments to vendors doing business in this state to purchase or use tangible personal property in producing or 3 4 distributing the qualified production or to purchase services 5 relating to the production or distribution of the qualified production, including all of the following: 6

7 (A) Expenditures for optioning or purchasing intellectual property including, but not limited to, books, scripts, music, or 8 9 trademarks relating to the development or purchase of a script, 10 story, scenario, screenplay, or format, including all expenditures 11 generally associated with the optioning or purchase of intellectual 12 property, including option money, agent fees, and attorney fees relating to the transaction, but not including deferrals, 13 14 deferments, royalties, profit participation, or recourse or 15 nonrecourse loans negotiated by the eligible production company to 16 obtain the rights to the intellectual property.

17 (B) Production work, production equipment, production software, development work, postproduction work, postproduction 18 19 equipment, postproduction software, set design, set construction, 20 set operations, props, lighting, wardrobe, makeup, makeup 21 accessories, photography, sound synchronization, special effects, visual effects, audio effects, film processing, music, sound 22 23 mixing, editing, and related services and materials.

24 (C) Use of facilities or equipment, use of soundstages or studios, location fees, and related services and materials. 25

26 (D) Catering, food, lodging, and related services and 27 materials.

KAS

(E) Use of vehicles, which may include chartered aircraft
 based in this state used for transportation in this state directly
 attributable to production of a qualified production, but may not
 include the chartering of aircraft for transportation outside of
 this state.

6 (F) Commercial airfare if purchased through a travel agency or
7 travel company based in this state for travel to and from this
8 state or within this state directly attributable to production or
9 distribution of a qualified production.

10 (G) Insurance coverage or bonding if purchased from an11 insurance agent based in this state.

12 (H) Expenditures for distribution, including, but not limited13 to, both of the following:

(I) Preproduction, production, or postproduction costs
relating to the creation of trailers, marketing videos,
commercials, point-of-purchase videos, and content created on film
or digital media, including, but not limited to, the duplication of
films, videos, compact discs, digital video discs, and digital
files or other digital media created for consumer consumption.

20 (II) Purchase of equipment relating to the duplication or 21 market distribution of any content created or produced in this 22 state.

(I) Other expenditures for production of a qualified
production in accordance with generally accepted entertainment
industry practices.

26 (*ii*) Payments and compensation, not to exceed \$2,000,000.00 for27 any 1 employee or contractual or salaried employee who performs

## S04013'09 \* (H-2)

13

services in this state for the production or distribution of a
 qualified production, including all of the following:

3 (A) Payment of wages, benefits, or fees for talent,4 management, or labor.

5 (B) Payment to a personal services corporation or professional 6 employer organization for the services of a performing artist or crew member if the personal services corporation or professional 7 employer organization is subject to the tax levied under this act 8 9 on the portion of the payment qualifying for the tax credit under 10 this section and the payments received by the performing artist or 11 crew member that are subject to taxation under the income tax act 12 of 1967, 1967 PA 281, MCL 206.1 to 206.532, and are withheld and paid to this state in the amount provided under section 351 of the 13 income tax act of 1967, 1967 PA 281, MCL 206.351. 14

(d) "Eligible production company" or "company" means an entity in the business of producing qualified productions, but does not include an entity that is more than 30% owned, affiliated, or controlled by an entity or individual who is in default on a loan made by this state, a loan guaranteed by this state, or a loan made or guaranteed by any other state.

(e) "Interactive website" means a website, the production costs of which exceed \$500,000.00 in an annual period and primarily includes interactive games, end user applications, animation, simulation, sound, graphics, story lines, or video created or repurposed for distribution over the internet. Interactive website does not include a website primarily used for institutional, private, industrial, retail, or wholesale marketing or promotional

14

purposes, or which contains obscene matter or an obscene
 performance.

3 (f) "Michigan film office" or "office" means the Michigan film
4 office created under chapter 2A of the Michigan strategic fund act,
5 1984 PA 270, MCL 125.2029 to 125.2029g.

6 (g) "Michigan film promotion fund" means the fund created
7 under chapter 2A of the Michigan strategic fund act, 1984 PA 270,
8 MCL 125.2029 to 125.2029g.

9 (h) "Obscene matter or an obscene performance" means matter10 described in 1984 PA 343, MCL 752.361 to 752.374.

11 (i) "Postproduction expenditure" means a direct expenditure for editing, Foley recording, automatic dialogue replacement, sound 12 editing, special or visual effects including computer-generated 13 imagery or other effects, scoring and music editing, beginning and 14 end credits, negative cutting, soundtrack production, dubbing, 15 subtitling, or addition of sound or visual effects. Postproduction 16 17 expenditure includes direct expenditures for advertising, marketing, distribution, or related expenses. 18

19 (j) "Qualified personnel expenditure" means an expenditure 20 made in this state directly attributable to the production or 21 distribution of a qualified production that is a transaction 22 subject to taxation in this state and is a payment or compensation 23 payable to below the line crew for below the line crew members who 24 were not residents of this state for at least 60 days before 25 approval of the agreement for the qualified production under 26 subsection (3), not to exceed \$2,000,000.00 for any 1 employee or 27 contractual or salaried employee who performs service in this state

S04013'09 \* (H-2)

15

for the production of a qualified production, including both of the
 following:

3

(i) Payment of wages, benefits, or fees.

4 (ii) Payment to a personal services corporation or professional 5 employer organization for the services of a performing artist or 6 crew member if the personal services corporation or professional employer organization is subject to the tax levied under this act 7 on the portion of the payment qualifying for the tax credit under 8 9 this section and the payments received by the performing artist or 10 crew member that are subject to taxation under the income tax act 11 of 1967, 1967 PA 281, MCL 206.1 to 206.532, and are withheld and 12 paid to this state in the amount provided under section 351 of the income tax act of 1967, 1967 PA 281, MCL 206.351. 13

(k) "State certified qualified production" or "qualified 14 production" means single media or multimedia entertainment content 15 created in whole or in part in this state for distribution or 16 17 exhibition to the general public in 2 or more states by any means 18 and media in any digital media format, film, or video tape, 19 including, but not limited to, a motion picture, a documentary, a 20 television series, a television miniseries, a television special, 21 interstitial television programming, long-form television, 22 interactive television, music videos, interactive games, video 23 games, commercials, internet programming, an internet video, a sound recording, a video, digital animation, or an interactive 24 25 website. Qualified production also includes any trailer, pilot, 26 video teaser, or demo created primarily to stimulate the sale, 27 marketing, promotion, or exploitation of future investment in a

1 production. Qualified production does not include any of the 2 following:

3 (i) A production for which records are required to be
4 maintained with respect to any performer in the production under 18
5 USC 2257.

6 (*ii*) A production that includes obscene matter or an obscene7 performance.

8 (iii) A production that primarily consists of televised news or9 current events.

10 (*iv*) A production that primarily consists of a live sporting 11 event.

12 (v) A production that primarily consists of political13 advertising.

14 (vi) A radio program.

15 (vii) A weather show.

16 (*viii*) A financial market report.

17 (ix) A talk show.

18 (x) A game show.

19 (xi) A production that primarily markets a product or service20 other than a state certified qualified production.

21 (xii) An awards show or other gala event production.

22 (*xiii*) A production with the primary purpose of fund-raising.

23 (xiv) A production that primarily is for employee training or
24 in-house corporate advertising or other similar production.

25 (1) "Sound recording" means a recording of music, poetry, or
26 spoken-word performance, but does not include the audio portions
27 spoken and recorded as part of a motion picture, video, theatrical

production, television news coverage, or athletic event. 1

(m) "State certified qualified production" means a qualified 2 production for which a postproduction certificate **OF COMPLETION** has 3 been issued by the office under subsection (5). 4

S04013'09 \* (H-2) Final Page