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SENATE BILL No. 1288

April 27, 2010, Introduced by Senators RICHARDVILLE, NOFS, THOMAS, SANBORN and WHITMER and referred to the Committee on Banking and Financial Institutions.

A bill to enact the uniform debt-management services act; to regulate the business of debt management; to require registration and establish fees; to provide for the powers and duties of certain state officers and entities; to provide remedies; and to repeal acts and parts of acts.

THE PEOPLE OF THE STATE OF MICHIGAN ENACT:

- Sec. 1. This act shall be known and may be cited as the
 "uniform debt-management services act".
- 3 Sec. 2. As used in this act:
- (a) "Administrator" means the commissioner of the office of
- 5 financial and insurance regulation.
 - (b) "Affiliate" means any of the following:
- (i) With respect to an individual, any of the following:
- (A) The spouse of the individual.

- 1 (B) A sibling of the individual or the spouse of a sibling.
- 2 (C) An individual or the spouse of an individual who is a
- 3 lineal ancestor or lineal descendant of the individual or the
- 4 individual's spouse.
- 5 (D) An aunt, uncle, great-aunt, great-uncle, first cousin,
- 6 niece, nephew, grandniece, or grandnephew, whether related by the
- 7 whole or the half blood or adoption, or the spouse of any of
- 8 them.
- 9 (E) Any other individual occupying the residence of the
- 10 individual.
- 11 (ii) With respect to an entity, any of the following:
- 12 (A) A person that directly or indirectly controls, is
- 13 controlled by, or is under common control with the entity.
- 14 (B) An officer of, or an individual performing similar
- 15 functions with respect to, the entity.
- 16 (C) A director of, or an individual performing similar
- 17 functions with respect to, the entity.
- 18 (D) Subject to adjustment of the dollar amount under section
- 19 32(6), a person that receives or received more than \$25,000.00
- 20 from the entity in either the current year or the preceding year
- 21 or a person that owns more than 10% of the entity.
- 22 (E) An individual who is employed by or is a director of a
- 23 person described in sub-subparagraph (D).
- 24 (F) An officer or director of, or an individual performing
- 25 similar functions with respect to, a person described in sub-
- 26 subparagraph (A).
- 27 (G) The spouse of, or an individual occupying the residence

- 1 of, an individual described in sub-subparagraphs (A) through (E).
- 2 (H) An individual who has the relationship specified in
- $\bf 3$ subparagraph (i) (D) to an individual or the spouse of an
- 4 individual described in sub-subparagraphs (A) through (F).
- 5 (c) "Agreement" means an agreement between a provider and an
- 6 individual for the performance of debt-management services.
- 7 (d) "Bank" means a financial institution, including, but not
- 8 limited to, a commercial bank, savings bank, savings and loan
- 9 association, credit union, or trust company, engaged in the
- 10 business of banking, chartered under federal or state law, and
- 11 regulated by a federal or state banking regulatory authority.
- 12 (e) "Business address" means the physical location of a
- 13 business, including the name and number of a street.
- 14 (f) "Certified counselor" means an individual certified by a
- 15 training program or certifying organization, approved by the
- 16 administrator, that authenticates the competence of individuals
- 17 providing education and assistance to other individuals in
- 18 connection with debt-management services in which an agreement
- 19 contemplates that creditors will reduce finance charges or fees
- 20 for late payment, default, or delinquency.
- 21 (g) "Certified debt specialist" means an individual
- 22 certified by a training program or certifying organization,
- 23 approved by the administrator, that authenticates the competence
- 24 of individuals providing education and assistance to other
- 25 individuals in connection with debt-management services in which
- 26 an agreement contemplates that creditors will settle debts for
- 27 less than the full principal amount of debt owed.

- 1 (h) "Concessions" means assent to repayment of a debt on
- 2 terms more favorable to an individual than the terms of the
- 3 contract between the individual and a creditor.
- 4 (i) "Day" means calendar day.
- 5 (j) "Debt-management services" means services as an
- 6 intermediary between an individual and 1 or more creditors of the
- 7 individual for the purpose of obtaining concessions. The term
- 8 does not include any of the following:
- 9 (i) Legal services provided in an attorney-client
- 10 relationship by an attorney licensed or otherwise authorized to
- 11 practice law in this state.
- 12 (ii) Accounting services provided in an accountant-client
- 13 relationship by a certified public accountant licensed under
- 14 article 7 of the occupational code, 1980 PA 299, MCL 339.720 to
- **15** 339.736.
- 16 (iii) Financial-planning services provided in a financial
- 17 planner-client relationship by a member of a financial-planning
- 18 profession whose members the administrator determines by rule
- 19 meet all of the following:
- 20 (A) Are subject to a disciplinary mechanism.
- 21 (B) Are subject to a code of professional responsibility.
- (C) Are subject to a continuing-education requirement.
- (k) "Entity" means a person other than an individual.
- 24 (1) "Good faith" means honesty in fact and the observance of
- 25 reasonable standards of fair dealing.
- 26 (m) "Outstanding amount of the debt" means the amount of a
- 27 debt at the time of settlement of that debt.

- 1 (n) "Person" means an individual, corporation, business
- 2 trust, estate, trust, partnership, limited liability company,
- 3 association, joint venture, or any other legal or commercial
- 4 entity. The term does not include a public corporation,
- 5 government, or governmental subdivision, agency, or
- 6 instrumentality.
- 7 (o) "Plan" means a program or strategy in which a provider
- 8 furnishes debt-management services to an individual and that
- 9 includes a schedule of payments to be made by or on behalf of the
- 10 individual and used to pay debts owed by the individual.
- 11 (p) "Principal amount of the debt" means the amount of a
- 12 debt at the time of an agreement.
- 13 (q) "Provider" means a person that provides, offers to
- 14 provide, or agrees to provide debt-management services directly
- 15 or through others.
- 16 (r) "Record" means information that is inscribed on a
- 17 tangible medium or that is stored in an electronic or other
- 18 medium and is retrievable in perceivable form.
- 19 (s) "Settlement fee" means a charge imposed on or paid by an
- 20 individual in connection with a creditor's assent to accept in
- 21 full satisfaction of a debt an amount less than the principal
- 22 amount of the debt.
- 23 (t) "Sign" means, with present intent to authenticate or
- 24 adopt a record, to do either of the following:
- 25 (i) Execute or adopt a tangible symbol.
- (ii) Attach to or logically associate with the record an
- 27 electronic sound, symbol, or process.

- 1 (u) "State" means a state of the United States, the District
- 2 of Columbia, Puerto Rico, the United States Virgin Islands, or
- 3 any territory or insular possession subject to the jurisdiction
- 4 of the United States.
- 5 (v) "Trust account" means an account held by a provider that
- 6 meets all of the following:
- 7 (i) Is established in a bank whose deposits or member
- 8 accounts are insured by an agency of the United States
- 9 government.
- 10 (ii) Is separate from other accounts of the provider or its
- 11 designee.
- 12 (iii) Is designated as a trust account or other account
- 13 designated to indicate that the money in the account is not the
- 14 money of the provider or its designee.
- 15 (iv) Is used to hold money of 1 or more individuals for
- 16 disbursement to creditors of the individuals.
- 17 Sec. 3. (1) This act does not apply to an agreement with an
- 18 individual who the provider has no reason to know resides in this
- 19 state at the time of the agreement.
- 20 (2) This act does not apply to a provider to the extent that
- 21 the provider satisfies either of the following:
- 22 (a) Provides or agrees to provide debt-management,
- 23 educational, or counseling services to an individual who the
- 24 provider has no reason to know resides in this state at the time
- 25 the provider agrees to provide the services.
- 26 (b) Receives no compensation for debt-management services
- 27 from or on behalf of the individuals to whom it provides the

- 1 services or from their creditors.
- 2 (3) This act does not apply to any of the following persons
- 3 or their employees when the person or the employee is engaged in
- 4 the regular course of the person's business or profession:
- 5 (a) A judicial officer, a person acting under an order of a
- 6 court or an administrative agency, or an assignee for the benefit
- 7 of creditors.
- 8 (b) A bank or an agent of a bank.
- 9 (c) An affiliate of a bank described in section 2(b)(ii)(A),
- 10 if that affiliate is regulated by federal or state banking
- 11 regulatory authority.
- 12 (d) A title insurer, escrow company, or other person that
- 13 provides bill-paying services if the provision of debt-management
- 14 services is incidental to the bill-paying services.
- 15 Sec. 4. (1) Except as otherwise provided in subsection (2),
- 16 a provider may not provide debt-management services to an
- 17 individual who it reasonably should know resides in this state at
- 18 the time it agrees to provide the services, unless the provider
- 19 is registered under this act.
- 20 (2) If a provider is registered under this act, subsection
- 21 (1) does not apply to an employee or agent of the provider.
- 22 (3) The administrator shall maintain and publicize a list of
- 23 the names of all registered providers.
- Sec. 5. (1) An application for registration as a provider
- 25 must be in a form prescribed by the administrator.
- 26 (2) Subject to adjustment of dollar amounts under section
- 27 32(6), an application for registration as a provider must be

- 1 accompanied by all of the following:
- 2 (a) The fee established by the administrator.
- 3 (b) The bond required in section 13.
- 4 (c) Identification of all trust accounts required under
- 5 section 22 and an irrevocable consent authorizing the
- 6 administrator to review and examine the trust accounts.
- 7 (d) Evidence of insurance that meets all of the following:
- **8** (*i*) Is in the amount of at least \$250,000.00.
- 9 (ii) Insures against the risks of dishonesty, fraud, theft,
- 10 and other misconduct on the part of the applicant or a director,
- 11 employee, or agent of the applicant.
- 12 (iii) Is issued by an insurance company authorized to do
- 13 business in this state and rated at least A or the equivalent by
- 14 a nationally recognized rating organization approved by the
- 15 administrator.
- 16 (iv) Has a deductible that does not exceed \$5,000.00.
- 17 (v) Is payable for the benefit of the applicant, this state,
- 18 and individuals who are residents of this state, as their
- 19 interests may appear.
- 20 (vi) Is not subject to cancellation by the applicant or the
- 21 insurer until 60 days after written notice has been given to the
- 22 administrator.
- (e) A record consenting to the jurisdiction of this state
- 24 that contains 1 of the following:
- 25 (i) The name, business address, and other contact information
- 26 of its registered agent in this state for purposes of service of
- 27 process.

- $\mathbf{1}$ (ii) The appointment of the administrator as agent of the
- 2 provider for purposes of service of process.
- 3 (f) If the applicant is exempt from taxation under section
- 4 501 of the internal revenue code, 26 USC 501, evidence of that
- 5 status.
- 6 Sec. 6. An application for registration must be signed under
- 7 oath and include all of the following:
- 8 (a) The applicant's name, principal business address and
- 9 telephone number, and all other business addresses in this state,
- 10 electronic mail addresses, and internet website addresses.
- 11 (b) All names under which the applicant conducts business.
- 12 (c) The address of each location in this state at which the
- 13 applicant will provide debt-management services or a statement
- 14 that the applicant will have no such location.
- (d) The name and home address of each officer and director
- 16 of the applicant and each person that owns at least 10% of the
- 17 applicant.
- 18 (e) Identification of every jurisdiction in which any of the
- 19 following were met at any time within the 5 years immediately
- 20 preceding the application:
- 21 (i) The applicant or any of its officers or directors were
- 22 licensed or registered to provide debt-management services.
- 23 (ii) Individuals resided when they received debt-management
- 24 services from the applicant.
- 25 (f) A statement describing, to the extent it is known or
- 26 should be known by the applicant, any material civil or criminal
- 27 judgment or litigation and any material administrative or

- 1 enforcement action by a governmental agency in any jurisdiction
- 2 against the applicant, any of its officers, directors, owners, or
- 3 agents, or any person who is authorized to have access to the
- 4 trust account required under section 22.
- 5 (g) The applicant's financial statements for each of the 2
- 6 calendar years immediately preceding the application or, if it
- 7 has not been in operation for the 2 calendar years preceding the
- 8 application, for the period of its existence. The financial
- 9 statements must meet 1 of the following:
- 10 (i) Unless subparagraph (ii) applies, are audited or reviewed
- 11 by an independent licensed, registered, or certified accountant.
- 12 (ii) If the applicant is organized as a not-for-profit
- 13 entity, has obtained tax-exempt status under section 501 of the
- 14 internal revenue code, 26 USC 501, or holds, accesses, or directs
- 15 the funds of any individuals in the conduct of its business, are
- 16 audited by an independent licensed, registered, or certified
- 17 accountant.
- 18 (h) Evidence of accreditation by an independent accrediting
- 19 organization approved by the administrator.
- (i) Evidence that, within 12 months after initial
- 21 employment, each of the applicant's counselors becomes certified
- 22 as a certified counselor or certified debt specialist.
- 23 (j) A description of the 3 most commonly used educational
- 24 programs that the applicant provides or intends to provide to
- 25 individuals who reside in this state and a copy of any materials
- 26 used or to be used in those programs.
- 27 (k) A description of the applicant's financial analysis and

- 1 initial budget plan, including, but not limited to, any form or
- 2 electronic model, used to evaluate the financial condition of
- 3 individuals.
- 4 (1) A copy of each form of agreement that the applicant will
- 5 use with individuals who reside in this state.
- 6 (m) The schedule of fees and charges that the applicant will
- 7 use with individuals who reside in this state.
- 8 (n) At the applicant's expense, the results of a criminal-
- 9 records check, including fingerprints, conducted within the
- 10 immediately preceding 12 months, covering every officer of the
- 11 applicant and every employee or agent of the applicant who is
- 12 authorized to have access to the trust account required under
- **13** section 22.
- 14 (o) The names and addresses of all employers of each
- 15 director during the 10 years immediately preceding the
- 16 application.
- 17 (p) A description of any ownership interest of at least 10%
- 18 by a director, owner, or employee of the applicant in any of the
- 19 following:
- 20 (i) Any affiliate of the applicant.
- 21 (ii) Any entity that provides products or services to the
- 22 applicant or any individual relating to the applicant's debt-
- 23 management services.
- 24 (q) If the applicant is organized as a not-for-profit entity
- 25 or has obtained tax-exempt status under section 501 of the
- 26 internal revenue code, 26 USC 501, a statement of the amount of
- 27 compensation of the applicant's 5 most highly compensated

- 1 employees for each of the 3 years immediately preceding the
- 2 application or, if it has not been in operation for the 3 years
- 3 preceding the application, for the period of its existence.
- 4 (r) The identity of each director who is an affiliate of the
- 5 applicant described in section 2(b)(i) or (ii)(A), (B), (D), (E),
- 6 (F), (G), or (H).
- 7 (s) Any other information that the administrator reasonably
- 8 requires to perform the administrator's duties under section 9.
- 9 Sec. 7. An applicant or registered provider shall notify the
- 10 administrator within 10 days after a change in the information
- 11 specified in section 5(2)(d) or (f) or 6(a), (c), (f), (l), or
- **12** (m).
- Sec. 8. Except for the information required under section
- 14 6(g), (n), and (g) and the addresses required under section 6(d),
- 15 the administrator shall make the information in an application
- 16 for registration as a provider available to the public.
- 17 Sec. 9. (1) Except as otherwise provided in subsections (3)
- 18 and (4), the administrator shall issue a certificate of
- 19 registration as a provider to a person that complies with
- 20 sections 5 and 6.
- 21 (2) If an applicant has otherwise complied with sections 5
- 22 and 6, including a timely effort to obtain the information
- 23 required under section 6(n), but the information has not been
- 24 received, the administrator may issue a temporary certificate of
- 25 registration. The temporary certificate shall expire no later
- 26 than 180 days after issuance.
- 27 (3) The administrator may deny registration if any of the

- 1 following are met:
- 2 (a) The application contains information that is materially
- 3 erroneous or incomplete.
- 4 (b) An officer, director, or owner of the applicant has been
- 5 convicted of a crime, or suffered a civil judgment, involving
- 6 dishonesty or a violation of state or federal securities laws.
- 7 (c) The applicant or any of its officers, directors, or
- 8 owners has defaulted in the payment of money collected for
- 9 others.
- (d) The administrator finds that the financial
- 11 responsibility, experience, character, or general fitness of the
- 12 applicant or its owners, directors, employees, or agents does not
- 13 warrant belief that the business will be operated in compliance
- 14 with this act.
- 15 (4) With respect to an applicant that is organized as a not-
- 16 for-profit entity or has obtained tax-exempt status under section
- 17 501 of the internal revenue code, 26 USC 501, the administrator
- 18 shall deny registration if the applicant's board of directors is
- 19 not independent of the applicant's employees and agents.
- 20 (5) Subject to adjustment of the dollar amount under section
- 21 32(6), a board of directors is not independent for purposes of
- 22 subsection (4) if more than 1/4 of its members meet any of the
- 23 following:
- 24 (a) Are affiliates described in section 2(b)(i) or (ii)(A),
- 25 (B), (D), (E), (F), (G), or (H) of the applicant.
- (b) After the date 10 years before first becoming a director
- 27 of the applicant, were employed by or directors of a person that

- 1 received from the applicant more than \$25,000.00 in either the
- 2 current year or the preceding year.
- 3 Sec. 10. (1) The administrator shall approve or deny an
- 4 initial registration as a provider within 120 days after an
- 5 application is filed. In connection with a request under section
- 6 6(s) for additional information, the administrator may extend the
- 7 120-day period for not more than 60 days. Within 7 days after
- 8 denying an application, the administrator, in a record, shall
- 9 inform the applicant of the reasons for the denial.
- 10 (2) If the administrator denies an application for
- 11 registration as a provider or does not act on an application
- 12 within the time prescribed in subsection (1), the applicant may
- 13 appeal and request a hearing pursuant to the administrative
- 14 procedures act of 1969, 1969 PA 306, MCL 24.201 to 24.328.
- 15 (3) Subject to sections 11(4) and 34, a registration as a
- 16 provider is valid for 1 year.
- 17 Sec. 11. (1) A provider must obtain a renewal of its
- 18 registration annually.
- 19 (2) An application for renewal of registration as a provider
- 20 must be in a form prescribed by the administrator, be signed
- 21 under oath, and meet all of the following:
- 22 (a) Be filed no fewer than 30 and no more than 60 days
- 23 before the registration expires.
- (b) Be accompanied by the fee established by the
- 25 administrator and the bond required under section 13.
- 26 (c) Contain the matter required for initial registration as
- 27 a provider under section 6(h) and (i) and a financial statement

- 1 for the applicant's fiscal year immediately preceding the
- 2 application. If the provider is organized as a not-for-profit
- 3 entity, has obtained tax-exempt status under section 501 of the
- 4 internal revenue code, 26 USC 501, or holds, accesses, or directs
- 5 the funds of any individuals in the conduct of its business, the
- 6 financial statement must be audited by an independent licensed,
- 7 registered, or certified accountant.
- 8 (d) Disclose any changes in the information contained in the
- 9 applicant's application for registration or its immediately
- 10 previous application for renewal, as applicable. If an
- 11 application is otherwise complete and the applicant has made a
- 12 timely effort to obtain the information required under section
- 13 6(n) but the information has not been received, the administrator
- 14 may issue a temporary renewal of registration. The temporary
- 15 renewal shall expire no later than 180 days after issuance.
- 16 (e) Supply evidence of insurance that meets all of the
- 17 following:
- 18 (i) Is in an amount at least equal to the larger of
- 19 \$250,000.00 or the highest daily balance in the trust account
- 20 required under section 22 during the 6-month period immediately
- 21 preceding the application.
- 22 (ii) Insures against risks of dishonesty, fraud, theft, and
- 23 other misconduct on the part of the applicant or a director,
- 24 employee, or agent of the applicant.
- 25 (iii) Is issued by an insurance company authorized to do
- 26 business in this state and rated at least A or the equivalent by
- 27 a nationally recognized rating organization approved by the

- 1 administrator.
- (iv) Has a deductible that does not exceed \$5,000.00.
- 3 (v) Is payable for the benefit of the applicant, this state,
- 4 and individuals who are residents of this state, as their
- 5 interests may appear.
- 6 (vi) Is not subject to cancellation by the applicant or the
- 7 insurer until 60 days after written notice has been given to the
- 8 administrator.
- 9 (f) Disclose the total amount of money received by the
- 10 applicant pursuant to plans during the preceding 12 months from
- 11 or on behalf of individuals who reside in this state and the
- 12 total amount of money distributed to creditors of those
- 13 individuals during that period.
- 14 (g) Disclose, to the best of the applicant's knowledge, the
- 15 gross amount of money accumulated during the preceding 12 months
- 16 pursuant to plans by or on behalf of individuals who reside in
- 17 this state and with whom the applicant has agreements.
- 18 (h) Provide any other information that the administrator
- 19 reasonably requires to perform the administrator's duties under
- 20 this section.
- 21 (3) Except for the information required under section 6(g),
- 22 (n), and (q) and the addresses required under section 6(d), the
- 23 administrator shall make the information in an application for
- 24 renewal of registration as a provider available to the public.
- 25 (4) If a registered provider files a timely and complete
- 26 application for renewal of registration, the registration remains
- 27 effective until the administrator, in a record, notifies the

- 1 applicant of a denial and states the reasons for the denial.
- 2 (5) If the administrator denies an application for renewal
- 3 of registration as a provider, the applicant, within 30 days
- 4 after receiving notice of the denial, may appeal and request a
- 5 hearing pursuant to the administrative procedures act of 1969,
- 6 1969 PA 306, MCL 24.201 to 24.328. Subject to section 34, while
- 7 the appeal is pending, the applicant shall continue to provide
- 8 debt-management services to individuals with whom it has
- 9 agreements. If the denial is affirmed, subject to the
- 10 administrator's order and section 34, the applicant shall
- 11 continue to provide debt-management services to individuals with
- 12 whom it has agreements until, with the approval of the
- 13 administrator, it transfers the agreements to another registered
- 14 provider or returns to the individuals all unexpended money that
- 15 is under the applicant's control.
- 16 Sec. 12. If a provider holds a license or certificate of
- 17 registration in another state authorizing it to provide debt-
- 18 management services, the provider may submit a copy of that
- 19 license or certificate and the application for it instead of an
- 20 application in the form prescribed in section 5(1), 6, or 11(2).
- 21 The administrator shall accept the application and the license or
- 22 certificate from the other state as an application for
- 23 registration as a provider or for renewal of registration as a
- 24 provider, as appropriate, in this state if all of the following
- 25 are met:
- 26 (a) The application in the other state contains information
- 27 substantially similar to or more comprehensive than that required

- 1 in an application submitted in this state.
- 2 (b) The applicant provides the information required under
- 3 section 6(a), (c), (j), (l), and (m).
- 4 (c) The applicant certifies under oath that the information
- 5 contained in the application is current or, to the extent it is
- 6 not current, supplements the application to make the information
- 7 current.
- 8 Sec. 13. (1) Except as otherwise provided in section 14, a
- 9 provider that is required to register under this act shall file a
- 10 surety bond with the administrator that meets both of the
- 11 following:
- 12 (a) Is in effect during the period of registration and for 2
- 13 years after the provider ceases providing debt-management
- 14 services to individuals in this state.
- 15 (b) Runs to this state for the benefit of this state and of
- 16 individuals who reside in this state when they agree to receive
- 17 debt-management services from the provider, as their interests
- 18 may appear.
- 19 (2) Subject to adjustment of the dollar amount under section
- 20 32(6), a surety bond filed under subsection (1) must meet all of
- 21 the following:
- 22 (a) Be in the amount of at least \$50,000.00, or another
- 23 larger or smaller amount that the administrator determines is
- 24 warranted by the financial condition and business experience of
- 25 the provider, the history of the provider in performing debt-
- 26 management services, the risk to individuals, and any other
- 27 factor the administrator considers appropriate.

- 1 (b) Be issued by a bonding, surety, or insurance company
- 2 authorized to do business in this state and rated at least A by a
- 3 nationally recognized rating organization.
- 4 (c) Have payment conditioned on noncompliance of the
- 5 provider or its agent with this act.
- 6 (3) If the principal amount of a surety bond required under
- 7 this section is reduced by payment of a claim or a judgment, the
- 8 provider shall immediately notify the administrator and, within
- 9 30 days after notice by the administrator, file a new or
- 10 additional surety bond in an amount set by the administrator. The
- 11 amount of the new or additional bond must be at least the amount
- 12 of the bond immediately before payment of the claim or judgment.
- 13 If for any reason a surety terminates a bond, the provider shall
- 14 immediately file a new surety bond in the amount of at least
- 15 \$50,000.00, or another amount determined under subsection (2).
- 16 (4) The administrator or an individual may obtain
- 17 satisfaction out of the surety bond procured under this section
- 18 if either of the following occurs:
- 19 (a) The administrator assesses expenses under section
- 20 32(2)(a), issues a final order under section 33(1)(b), or
- 21 recovers a final judgment under section 33(1)(d) or (e) or
- 22 section 33(4).
- 23 (b) An individual recovers a final judgment under section
- 24 35(1), (2), or (3)(a), (b), or (d).
- 25 (5) If claims against a surety bond required under this
- 26 section exceed or are reasonably expected to exceed the amount of
- 27 the bond, the administrator, on the initiative of the

- 1 administrator or on petition of the surety, shall, unless the
- 2 proceeds are adequate to pay all costs, judgments, and claims,
- 3 distribute the proceeds in the following order:
- 4 (a) To satisfaction of a final order or judgment under
- 5 section 33(1)(b), (d), or (e) or (4).
- 6 (b) To final judgments recovered by individuals under
- 7 section 35(1), (2), or (3)(a), (b) or (d), pro rata.
- 8 (c) To claims of individuals established to the satisfaction
- 9 of the administrator, pro rata.
- 10 (d) If a final order or judgment is issued under section
- 11 33(1), to the expenses charged under section 32(2)(a).
- Sec. 14. (1) Instead of a surety bond required under section
- 13 13, a provider may deliver to the administrator, in the amount
- 14 required under section 13(2), and, except as otherwise provided
- 15 in subdivision (b) (i), payable or available to this state and to
- 16 individuals who reside in this state when they agree to receive
- 17 debt-management services from the provider, as their interests
- 18 may appear, if the provider or its agent does not comply with
- 19 this act, 1 of the following:
- 20 (a) A certificate of insurance that meets both of the
- 21 following:
- 22 (i) Is issued by an insurance company authorized to do
- 23 business in this state and rated at least A or the equivalent by
- 24 a nationally recognized rating organization approved by the
- 25 administrator.
- 26 (ii) Has no deductible or, if the provider supplies a bond in
- 27 the amount of \$5,000.00, a deductible that does not exceed

- **1** \$5,000.00.
- 2 (b) With the approval of the administrator, 1 of the
- 3 following:
- 4 (i) An irrevocable letter of credit, issued or confirmed by a
- 5 bank approved by the administrator, payable upon presentation of
- 6 a certificate by the administrator stating that the provider or
- 7 its agent has not complied with this act.
- 8 (ii) Bonds or other obligations of the United States or
- 9 guaranteed by the United States or bonds or other obligations of
- 10 this state or a political subdivision of this state, to be
- 11 deposited and maintained in a bank approved by the administrator
- 12 for this purpose.
- 13 (2) If a provider furnishes a substitute under subsection
- 14 (1) for a surety bond required under section 13, section 13(1),
- **15** (3), (4), and (5) apply to the substitute.
- 16 Sec. 15. A provider shall act in good faith in all matters
- 17 under this act.
- 18 Sec. 16. A provider that is required to register under this
- 19 act shall maintain a toll-free communication system, staffed at a
- 20 level that reasonably permits an individual to speak to a
- 21 certified counselor, certified debt specialist, or customer-
- 22 service representative, as appropriate, during ordinary business
- 23 hours.
- 24 Sec. 17. (1) Before providing debt-management services, a
- 25 registered provider shall give the individual an itemized list of
- 26 goods and services and the charges for each. The list must be
- 27 clear and conspicuous, be in a record the individual may keep

- 1 whether or not the individual assents to an agreement, and
- 2 describe all of the following:
- 3 (a) The goods and services the provider offers free of
- 4 additional charge if the individual enters into an agreement.
- 5 (b) The goods and services the provider offers for a charge
- 6 if the individual does not enter into an agreement.
- 7 (c) The goods and services the provider offers for a charge
- 8 if the individual enters into an agreement, using the following
- 9 terminology, as applicable, and format:

10 11	Set-up fee	dollar amount of fee
12 13 14	Monthly service fee	dollar amount of fee or method of determining amount
15 16 17	Settlement fee	dollar amount of fee or method of determining amount
18	Goods and services in a	addition to those provided in connection
19	with a plan:	
20 21 22	(item)	dollar amount or method of determining amount
23 24 25	(item)	dollar amount or method of determining amount

- 26 (2) A provider may not furnish debt-management services
- 27 unless the provider meets all of the following, through the
- 28 services of a certified counselor or certified debt specialist:
- 29 (a) Provides the individual with reasonable education about
- 30 the management of personal finance.
- 31 (b) Has prepared a financial analysis.

- 1 (c) Has prepared a plan for the individual.
- 2 (d) Has made a determination, based on the provider's
- 3 analysis of the information provided by the individual and
- 4 otherwise available to it, that the plan is suitable for the
- 5 individual and the individual will be able to meet the payment
- 6 obligations under the plan.
- 7 (e) If the individual is to make regular, periodic payments
- 8 to a creditor or a provider, believes that each creditor of the
- 9 individual listed as a participating creditor in the plan will
- 10 accept payment of the individual's debts as provided in the plan.
- 11 (3) Before an individual assents to an agreement to engage
- 12 in a plan, a provider shall do all of the following:
- 13 (a) Provide the individual with a copy of the analysis and
- 14 plan required under subsection (2) in a record that identifies
- 15 the provider and that the individual may keep whether or not the
- 16 individual assents to the agreement.
- 17 (b) Inform the individual of the availability, at the
- 18 individual's option, of assistance by a toll-free communication
- 19 system or in person to discuss the financial analysis and plan
- 20 required under subsection (2).
- 21 (c) If the plan contemplates that creditors will reduce
- 22 finance charges or fees for late payment, default, or
- 23 delinquency, or if the applicant holds, accesses, or directs the
- 24 funds of any individuals in the conduct of its business, provide
- 25 the individual with a list of all of the following with respect
- 26 to all creditors identified by the individual or otherwise known
- 27 by the provider to be creditors of the individual:

- 1 (i) Creditors that the provider expects to participate in the
- 2 plan and grant concessions.
- 3 (ii) Creditors that the provider expects to participate in
- 4 the plan but not grant concessions.
- 5 (iii) Creditors that the provider expects not to participate
- 6 in the plan.
- 7 (iv) Any other creditors.
- 8 (4) Before an individual assents to an agreement, the
- 9 provider shall inform the individual, in a separate record that
- 10 the individual may keep whether or not the individual assents to
- 11 the agreement, of all of the following:
- 12 (a) The name and business address of the provider.
- 13 (b) That plans are not suitable for all individuals and that
- 14 the individual may ask the provider about other ways, including
- 15 bankruptcy, to deal with indebtedness.
- 16 (c) That establishment of a plan may adversely affect the
- 17 individual's credit rating or credit scores.
- 18 (d) That nonpayment of debt may lead creditors to increase
- 19 finance and other charges or undertake collection activity,
- 20 including litigation.
- 21 (e) Unless it is not true, that the provider may receive
- 22 compensation from the creditors of the individual.
- 23 (f) That, unless the individual is insolvent, if a creditor
- 24 settles for less than the full amount of the debt, the plan may
- 25 result in the creation of taxable income to the individual, even
- 26 though the individual does not receive any money.
- 27 (5) If a provider may receive payments from an individual's

- 1 creditors and the plan contemplates that the individual's
- 2 creditors will reduce finance charges or fees for late payment,
- 3 default, or delinquency, the provider may comply with subsection
- 4 (4) by providing the following disclosure, surrounded by black
- 5 lines:
- 6 "IMPORTANT INFORMATION FOR YOU TO CONSIDER
- 7 (1) Debt-management plans are not right for all
- 8 individuals, and you may ask us to provide information about
- 9 other ways, including bankruptcy, to deal with your debts.
- 10 (2) Using a debt-management plan may make it harder for
- 11 you to obtain credit.
- 12 (3) We may receive compensation for our services from
- 13 your creditors.

14
15 Name and business address of provider".

- name and bubliness address of provider.
- 16 (6) If a provider will not receive payments from an
- 17 individual's creditors and the plan contemplates that the
- 18 individual's creditors will reduce finance charges or fees for
- 19 late payment, default, or delinquency, a provider may comply with
- 20 subsection (4) by providing the following disclosure, surrounded
- 21 by black lines:
- "IMPORTANT INFORMATION FOR YOU TO CONSIDER
- (1) Debt-management plans are not right for all
- 24 individuals, and you may ask us to provide information about
- 25 other ways, including bankruptcy, to deal with your debts.
- 26 (2) Using a debt-management plan may make it harder for
- 27 you to obtain credit.

1 Name and business address of provider". (7) If an agreement contemplates that creditors will settle 3 4 debts for less than the full principal amount of debt owed, a 5 provider may comply with subsection (4) by providing the 6 following disclosure, surrounded by black lines: "IMPORTANT INFORMATION FOR YOU TO CONSIDER 7 (1) Our program is not right for all individuals, and you 8 may ask us to provide information about bankruptcy and other 10 ways to deal with your debts. 11 (2) Nonpayment of your debts under our program may 12 X hurt your credit rating or credit scores; 13 X lead your creditors to increase finance and other 14 charges; and 15 X lead your creditors to undertake activity, including lawsuits, to collect the debts. 16 17 (3) Reduction of debt under our program may result in taxable income to you, even though you will not actually 18 receive any money. 19 20 Name and business address of provider". 21 22 Sec. 18. (1) A provider may satisfy the requirements of 23 section 17, 19, or 27 by means of the internet or other electronic means if the provider obtains a consumer's consent in 24 the manner provided in section 101(c)(1) of the federal act, 15 25 USC 7001. 26 27 (2) The disclosures and materials required under sections 17, 19, and 27 shall be presented in a form that is capable of 28

- 1 being accurately reproduced for later reference.
- 2 (3) With respect to disclosure by means of an internet
- 3 website, the disclosure of the information required under section
- 4 17(4) must appear on 1 or more screens that meet both of the
- 5 following:
- 6 (a) The screen or screens contain no other information.
- 7 (b) The individual must see the screen or screens before
- 8 proceeding to assent to formation of an agreement.
- 9 (4) At the time of providing the materials and agreement
- 10 required under sections 17(3) and (4), 19, and 27, a provider
- 11 shall inform the individual that upon electronic, telephonic, or
- 12 written request it will send the individual a written copy of the
- 13 materials, and shall comply with a request as provided in
- 14 subsection (5).
- 15 (5) If a provider is requested, before the expiration of 90
- 16 days after an agreement is completed or terminated, to send a
- 17 written copy of the materials required under section 17(3) and
- 18 (4), 19, or 27, the provider shall send it at no charge within 3
- 19 business days after the request, but the provider need not comply
- 20 with a request more than once per calendar month or if it
- 21 reasonably believes that the request is made for purposes of
- 22 harassment. If a request is made more than 90 days after an
- 23 agreement is completed or terminated, the provider shall send
- 24 within a reasonable time a written copy of the materials
- 25 requested.
- 26 (6) A provider that maintains an internet website shall
- 27 disclose all of the following on the home page of its website or

- 1 on a page that is clearly and conspicuously connected to the home
- 2 page by a link that clearly reveals its contents:
- 3 (a) Its name and all names under which it does business.
- 4 (b) Its principal business address, telephone number, and
- 5 electronic mail address, if any.
- 6 (c) The names of its principal officers.
- 7 (7) Subject to subsection (8), if a consumer who has
- 8 consented to electronic communication in the manner provided
- 9 under section 101 of the federal act withdraws consent as
- 10 provided in the federal act, a provider may terminate its
- 11 agreement with the consumer.
- 12 (8) If a provider wishes to terminate an agreement with a
- 13 consumer under subsection (7), it shall notify the consumer that
- 14 it will terminate the agreement unless the consumer, within 30
- 15 days after receiving the notification, consents to electronic
- 16 communication in the manner provided in section 101(c) of the
- 17 federal act, 15 USC 7001. If the consumer consents, the provider
- 18 may terminate the agreement only as permitted under section
- **19** 19(1)(f)(*vii*).
- 20 (9) As used in this section:
- 21 (a) "Consumer" means an individual who seeks or obtains
- 22 goods or services that are used primarily for personal, family,
- 23 or household purposes.
- 24 (b) "Federal act" means the federal electronic signatures in
- 25 global and national commerce act, 15 USC 7001 to 7031.
- 26 Sec. 19. (1) An agreement must meet all of the following:
- 27 (a) Be in a record.

- 1 (b) Be dated and signed by the provider and the individual.
- 2 (c) Include the name of the individual and the address where
- 3 the individual resides.
- 4 (d) Include the name, business address, and telephone number
- 5 of the provider.
- **6** (e) Be delivered to the individual immediately upon
- 7 formation of the agreement.
- 8 (f) Disclose all of the following:
- 9 (i) The services to be provided.
- 10 (ii) The amount, or method of determining the amount, of all
- 11 fees, individually itemized, to be paid by the individual.
- 12 (iii) The schedule of payments to be made by or on behalf of
- 13 the individual, including the amount of each payment, the date on
- 14 which each payment is due, and an estimate of the date of the
- 15 final payment.
- 16 (iv) If a plan provides for regular periodic payments to
- 17 creditors, all of the following:
- 18 (A) Each creditor of the individual to which payment will be
- 19 made, the amount owed to each creditor, and any concessions the
- 20 provider reasonably believes each creditor will offer.
- 21 (B) The schedule of expected payments to each creditor,
- 22 including the amount of each payment and the date on which it
- 23 will be made.
- 24 (C) Each creditor that the provider believes will not
- 25 participate in the plan and to which the provider will not direct
- 26 payment.
- 27 (v) How the provider will comply with its obligations under

- 1 section 27(1).
- 2 (vi) That the provider may terminate the agreement for good
- 3 cause, upon return of unexpended money of the individual.
- 4 (vii) That the individual may cancel the agreement as
- 5 provided in section 20.
- 6 (viii) That the individual may contact the administrator with
- 7 any questions or complaints regarding the provider.
- 8 (ix) The address, telephone number, and internet address or
- 9 website of the administrator.
- 10 (2) For purposes of subsection (1)(e), delivery of an
- 11 electronic record occurs when it is made available in a format in
- 12 which the individual may retrieve, save, and print it and the
- 13 individual is notified that it is available.
- 14 (3) If the administrator supplies the provider with any
- 15 information required under subsection (1)(f)(ix), the provider may
- 16 comply with that requirement only by disclosing the information
- 17 supplied by the administrator.
- 18 (4) An agreement must provide all of the following:
- 19 (a) That the individual has a right to terminate the
- 20 agreement at any time, without penalty or obligation, by giving
- 21 the provider written or electronic notice and that all of the
- 22 following apply if that notice is given:
- 23 (i) The provider will refund all unexpended money that the
- 24 provider or its agent has received from or on behalf of the
- 25 individual for the reduction or satisfaction of the individual's
- **26** debt.
- (ii) With respect to an agreement that contemplates that

- 1 creditors will settle debts for less than the principal amount of
- 2 debt, the provider will refund 65% of any portion of the set-up
- 3 fee that has not been credited against the settlement fee.
- 4 (iii) All powers of attorney granted by the individual to the
- 5 provider are revoked and ineffective.
- 6 (b) That the individual authorizes any bank in which the
- 7 provider or its agent has established a trust account to disclose
- 8 to the administrator any financial records relating to the trust
- 9 account.
- 10 (c) That the provider will notify the individual within 5
- 11 days after learning of a creditor's final decision to reject or
- 12 withdraw from a plan and that this notice will include both of
- 13 the following:
- 14 (i) The identity of the creditor.
- (ii) The right of the individual to modify or terminate the
- 16 agreement.
- 17 (5) An agreement may confer on a provider a power of
- 18 attorney to settle the individual's debt for no more than 50% of
- 19 the outstanding amount of the debt. An agreement may not confer a
- 20 power of attorney to settle a debt for more than 50% of that
- 21 amount, but may confer a power of attorney to negotiate with
- 22 creditors of the individual on behalf of the individual. An
- 23 agreement must provide that the provider will obtain the assent
- 24 of the individual after a creditor has assented to a settlement
- 25 for more than 50% of the outstanding amount of the debt.
- 26 (6) An agreement may not do any of the following:
- 27 (a) Provide for application of the law of any jurisdiction

- 1 other than the United States and this state.
- 2 (b) Except as permitted under section 2 of the federal
- 3 arbitration act, 9 USC 2, contain a provision that modifies or
- 4 limits otherwise available forums or procedural rights, including
- 5 the right to trial by jury, that are generally available to the
- 6 individual under law other than this act.
- 7 (c) Contain a provision that restricts the individual's
- 8 remedies under this act or law other than this act.
- 9 (d) Contain a provision that does either of the following:
- 10 (i) Limits or releases the liability of any person for not
- 11 performing the agreement or for violating this act.
- (ii) Indemnifies any person for liability arising under the
- 13 agreement or this act.
- 14 (7) All rights and obligations described in subsection (4)
- 15 and section 20 exist even if not provided in the agreement. A
- 16 provision in an agreement that violates subsection (4), (5), or
- **17** (6) is void.
- 18 Sec. 20. (1) An individual may cancel an agreement before
- 19 midnight of the third business day after the individual assents
- 20 to it, unless the agreement does not comply with subsection (2)
- 21 or section 19 or 28, in which event the individual may cancel the
- 22 agreement within 30 days after the individual assents to it. To
- 23 exercise the right to cancel, the individual must give notice in
- 24 a record to the provider. Notice by mail is given when mailed.
- 25 (2) An agreement must be accompanied by a form that contains
- 26 the following notice in boldfaced type, surrounded by bold black
- 27 lines:

Τ	"Notice of Right to Cancel		
2	You may cancel this agreement, without any penalty or		
3	obligation, at any time before midnight of the third business		
4	day that begins the day after you agree to it by electronic		
5	communication or by signing it.		
6	To cancel this agreement during this period, send an		
7 8	e-mail to ${\text{E-mail address of provider}}$ or mail or deliver a		
9	signed, dated copy of this notice, or any other written notice		
10	to at Address of provider		
11			
12 13	before midnight on Date		
14			
15	refund all money you already have paid us.		
16	You also may terminate this agreement at any later time,		
17	but we may not be required to refund fees you have paid us.		
18	I cancel this agreement,		
19			
20	Print your name		
21 22	Signature		
23	Date".		
24	Date".		
25	(3) If a personal financial emergency necessitates the		
26	disbursement of an individual's money to 1 or more of the		
27	individual's creditors before the expiration of 3 days after an		
28	agreement is signed, an individual may waive the right to cancel		
29	described in this section. To waive the right, the individual		
30	must send or deliver a signed, dated statement in the		

31 individual's own words describing the circumstances that

- 1 necessitate a waiver. The waiver must explicitly waive the right
- 2 to cancel. A waiver by means of a standard-form record is void.
- 3 Sec. 21. Unless the administrator provides otherwise by
- 4 rule, the disclosures and documents required by this act must be
- 5 in English. If a provider communicates with an individual
- 6 primarily in a language other than English, the provider must
- 7 furnish a translation into the other language of the disclosures
- 8 and documents required by this act.
- 9 Sec. 22. (1) All money paid to a provider by or on behalf of
- 10 an individual for distribution to creditors pursuant to a plan is
- 11 held in trust by the provider. Within 2 business days after
- 12 receipt, the provider shall deposit the money in a trust account
- 13 established for the benefit of individuals to whom the provider
- 14 is furnishing debt-management services.
- 15 (2) Money held in trust by a provider under this section is
- 16 not property of the provider or its designee. The money is not
- 17 available to creditors of the provider or designee, except an
- 18 individual from whom or on whose behalf the provider received
- 19 money, to the extent that the money has not been disbursed to
- 20 creditors of the individual.
- 21 (3) A provider shall do all of the following:
- 22 (a) Maintain separate records of account for each individual
- 23 to whom the provider is furnishing debt-management services.
- 24 (b) Disburse money paid by or on behalf of the individual to
- 25 creditors of the individual as disclosed in the agreement, except
- 26 that both of the following apply:
- 27 (i) The provider may delay payment to the extent that a

- 1 payment by the individual is not final.
- 2 (ii) If a plan provides for regular periodic payments to
- 3 creditors, the disbursement must comply with the due dates
- 4 established by each creditor.
- 5 (c) Promptly correct any payments that are not made or that
- 6 are misdirected as a result of an error by the provider or other
- 7 person in control of a trust account established under subsection
- 8 (1) and reimburse the individual for any costs or fees imposed by
- 9 a creditor as a result of the failure to pay or misdirection.
- 10 (4) A provider may not commingle money in a trust account
- 11 established under subsection (1) for the benefit of individuals
- 12 to whom the provider is furnishing debt-management services with
- 13 money of other persons.
- 14 (5) A trust account established under subsection (1) must at
- 15 all times have a cash balance equal to the sum of the balances of
- 16 each individual's account.
- 17 (6) If a provider has established a trust account under
- 18 subsection (1), the provider shall reconcile the trust account at
- 19 least once a month. The reconciliation must compare the cash
- 20 balance in the trust account with the sum of the balances in each
- 21 individual's account. If the provider or its designee has more
- 22 than 1 trust account, each trust account must be individually
- 23 reconciled.
- 24 (7) if a provider discovers, or has a reasonable suspicion
- 25 of, embezzlement or other unlawful appropriation of money held in
- 26 trust under this section, the provider immediately shall notify
- 27 the administrator by a method approved by the administrator.

- 1 Unless the administrator by rule provides otherwise, within 5
- 2 days after notifying the administrator, the provider shall give
- 3 notice to the administrator describing the remedial action taken
- 4 or to be taken.
- 5 (8) If an individual terminates an agreement or it becomes
- 6 reasonably apparent to a provider that a plan has failed, the
- 7 provider shall promptly refund to the individual all money paid
- 8 by or on behalf of the individual that has not been paid to
- 9 creditors, less fees that are payable to the provider under
- **10** section 23.
- 11 (9) Before relocating a trust account established under
- 12 subsection (1) from 1 bank to another, a provider shall inform
- 13 the administrator of the name, business address, and telephone
- 14 number of the new bank. As soon as practicable, the provider
- 15 shall inform the administrator of the account number of the trust
- 16 account at the new bank.
- 17 Sec. 23. (1) A provider may not impose directly or
- 18 indirectly a fee or other charge on an individual or receive
- 19 money from or on behalf of an individual for debt-management
- 20 services except as permitted in this section.
- 21 (2) A provider may not impose charges or receive payment for
- 22 debt-management services until the provider and the individual
- 23 have signed an agreement that complies with sections 19 and 28.
- 24 (3) If an individual assents to an agreement, a provider may
- 25 not impose a fee or other charge for educational or counseling
- 26 services or the like, except as otherwise provided in this
- 27 subsection and section 28(4). The administrator may authorize a

- 1 provider to charge a fee based on the nature and extent of the
- 2 educational or counseling services furnished by the provider.
- 3 (4) Subject to adjustment of dollar amounts under section
- 4 32(6), the following rules apply:
- 5 (a) If an individual assents to a plan that contemplates
- 6 that creditors will reduce finance charges or fees for late
- 7 payment, default, or delinquency, the provider may charge the
- 8 following fees:
- 9 (i) A fee that does not exceed \$50.00 for consultation,
- 10 obtaining a credit report, setting up an account, and the like.
- 11 (ii) A monthly service fee that does not exceed \$10.00 times
- 12 the number of creditors remaining in a plan at the time the fee
- 13 is assessed, but is not more than \$50.00 in any month.
- 14 (b) If an individual assents to an agreement that
- 15 contemplates that creditors will settle debts for less than the
- 16 principal amount of the debt, a provider may charge the following
- 17 fees:
- 18 (i) Subject to section 19(4), a fee for consultation,
- 19 obtaining a credit report, setting up an account, and the like,
- 20 in an amount that does not exceed \$400.00 or 4% of the debt in
- 21 the plan at the inception of the plan, whichever is less.
- 22 (ii) A monthly service fee that does not exceed \$10.00 times
- 23 the number of creditors remaining in a plan at the time the fee
- 24 is assessed, but is not more than \$50.00 in any month.
- 25 (iii) Fees permitted under subsection (6).
- 26 (c) A provider may not impose or receive fees under both
- 27 subdivisions (a) and (b).

- 1 (d) Except as otherwise provided in section 28(4), if an
- 2 individual does not assent to an agreement, a provider may
- 3 receive for educational and counseling services it provides to
- 4 the individual a fee that does exceed \$100.00 or, with the
- 5 approval of the administrator, a larger fee. The administrator
- 6 may approve a fee larger than \$100.00 if the nature and extent of
- 7 the educational and counseling services warrant the larger fee.
- 8 (5) If, before the expiration of 90 days after the
- 9 completion or termination of educational or counseling services,
- 10 an individual assents to an agreement, the provider shall refund
- 11 to the individual any fee paid under subsection (4)(d).
- 12 (6) Except as otherwise provided in subsections (3) and (4),
- 13 and subject to subsection (7), if an agreement contemplates that
- 14 creditors will settle an individual's debts for less than the
- 15 principal amount of the debt, compensation for services in
- 16 connection with settling a debt shall be clearly disclosed in the
- 17 agreement and may not exceed 1 of the following fee limits, as
- **18** applicable:
- 19 (a) If the agreement provides for a fee based on a
- 20 percentage of the principal amount of the debt, the total
- 21 aggregate amount of fees charged to any individual under this
- 22 act, including fees charged under subsection (4) (b) (i) and (ii),
- 23 may not exceed 17% of the principal amount of debt included in
- 24 the agreement at the inception of the agreement. The provider
- 25 shall assess a fee described in this subdivision in equal monthly
- 26 payments over at least 1/2 the length of the plan, as estimated
- 27 at the plan's inception, unless the payment of fees is

- 1 voluntarily accelerated by the individual in a separate record
- 2 and at least 1/2 of the overall amount of outstanding debt
- 3 covered by the agreement has been settled.
- 4 (b) If the agreement provides for a fee based on a
- 5 percentage of the amount saved by the individual, the amount of
- 6 any settlement fee charged to any individual under this act for a
- 7 debt may not exceed 30% of the amount by which the outstanding
- 8 amount of the debt exceeds the amount actually paid to the
- 9 creditor, as calculated at the time of settlement. A settlement
- 10 fee described in this subdivision is billable only when the debt
- 11 is settled, and the total aggregate amount of fees charged to any
- 12 individual under this act, including fees charged under
- 13 subsection (4)(b)(i) and (ii), may not exceed 20% of the principal
- 14 amount of the debt included in the agreement at the inception of
- 15 the agreement.
- 16 (7) A provider may not impose or receive fees described in
- 17 subsection (6)(a) and (b).
- 18 (8) Subject to adjustment of the dollar amount under section
- 19 32(6), if a payment to a provider by an individual under this act
- 20 is dishonored, the provider may impose a reasonable charge on the
- 21 individual that does not exceed \$25.00 or the amount permitted by
- 22 law other than this act, whichever is less.
- 23 Sec. 24. A provider may not solicit a voluntary contribution
- 24 from an individual or an affiliate of the individual for any
- 25 service provided to the individual. A provider may accept
- 26 voluntary contributions from an individual but, until 30 days
- 27 after completion or termination of a plan, the aggregate amount

- 1 of money received from or on behalf of the individual may not
- 2 exceed the total amount the provider may charge the individual
- 3 under section 23.
- 4 Sec. 25. (1) If a provider imposes a fee or other charge or
- 5 receives money or other payments not authorized under section 23
- 6 or 24, the individual may void the agreement and recover as
- 7 provided in section 35.
- 8 (2) If a provider is not registered as required by this act
- 9 when an individual assents to an agreement, the agreement is
- 10 voidable by the individual.
- 11 (3) If an individual voids an agreement under subsection
- 12 (2), the provider does not have a claim against the individual
- 13 for breach of contract or for restitution.
- 14 Sec. 26. (1) If an individual who has entered into an
- 15 agreement fails for 60 days to make payments required by the
- 16 agreement, a provider may terminate the agreement.
- 17 (2) If a provider or an individual terminates an agreement,
- 18 the provider shall immediately return all of the following to the
- 19 individual:
- 20 (a) Any money of the individual held in trust for the
- 21 benefit of the individual.
- 22 (b) Sixty-five percent of any portion of the set-up fee
- 23 received under section 23(4)(b) that has not been credited
- 24 against settlement fees.
- Sec. 27. (1) A provider shall provide the accounting
- 26 required under subsection (2) at each of the following times:
- (a) Upon cancellation or termination of an agreement.

- 1 (b) Before cancellation or termination of an agreement.
- 2 (c) At least once each month.
- 3 (d) Within 5 business days after a request by an individual.
- 4 However, the provider is not required to comply with more than 1
- 5 request in any calendar month.
- 6 (2) A provider, in a record, shall provide each individual
- 7 for whom it has established a plan an accounting of all of the
- 8 following information:
- 9 (a) The amount of money received from the individual since
- 10 the last report.
- 11 (b) The amounts and dates of disbursement made on the
- 12 individual's behalf, or by the individual upon the direction of
- 13 the provider, since the last report to each creditor listed in
- 14 the plan.
- 15 (c) The amounts deducted from the amount received from the
- 16 individual.
- 17 (d) The amount held in reserve.
- 18 (e) If, since the last report, a creditor has agreed to
- 19 accept as payment in full an amount less than the principal
- 20 amount of the debt owed by the individual, all of the following:
- 21 (i) The total amount and terms of the settlement.
- (ii) The amount of the debt when the individual assented to
- 23 the plan.
- 24 (iii) The amount of the debt when the creditor agreed to the
- 25 settlement.
- 26 (iv) The calculation of a settlement fee.
- 27 (3) A provider shall maintain records for each individual

- 1 for whom it provides debt-management services for 5 years after
- 2 the final payment made by the individual and produce a copy of
- 3 them to the individual within a reasonable time after a request
- 4 for them. The provider may use electronic or other means of
- 5 storage of the records.
- 6 Sec. 28. (1) A provider may not, directly or indirectly, do
- 7 any of the following:
- 8 (a) Misappropriate or misapply money held in trust.
- 9 (b) Settle a debt on behalf of an individual for more than
- 10 50% of the outstanding amount of the debt owed a creditor, unless
- 11 the individual assents to the settlement after the creditor has
- 12 assented.
- 13 (c) Take a power of attorney that authorizes it to settle a
- 14 debt, unless the power of attorney expressly limits the
- 15 provider's authority to settle debts for not more than 50% of the
- 16 outstanding amount of the debt owed a creditor.
- 17 (d) Exercise or attempt to exercise a power of attorney
- 18 after an individual has terminated an agreement.
- 19 (e) Initiate a transfer from an individual's account at a
- 20 bank or with another person unless the transfer is 1 of the
- 21 following:
- 22 (i) A return of money to the individual.
- 23 (ii) Before termination of an agreement, properly authorized
- 24 by the agreement and this act, and for 1 of the following:
- 25 (A) Payment to 1 or more creditors pursuant to an agreement.
- 26 (B) Payment of a fee.
- 27 (f) Offer a gift or bonus, premium, reward, or other

- 1 compensation to an individual for executing an agreement.
- 2 (g) Offer, pay, or give a gift or bonus, premium, reward, or
- 3 other compensation to a person for referring a prospective
- 4 customer, if the person making the referral has a financial
- 5 interest in the outcome of debt-management services provided to
- 6 the customer, unless neither the provider nor the person making
- 7 the referral communicates to the prospective customer the
- 8 identity of the source of the referral.
- 9 (h) Receive a bonus, commission, or other benefit for
- 10 referring an individual to a person.
- 11 (i) Structure a plan in a manner that would result in a
- 12 negative amortization of any of an individual's debts, unless a
- 13 creditor that is owed a negatively amortizing debt agrees to
- 14 refund or waive the finance charge upon payment of the principal
- 15 amount of the debt.
- 16 (j) Compensate its employees on the basis of a formula that
- 17 incorporates the number of individuals the employee induces to
- 18 enter into agreements.
- 19 (k) Settle a debt or lead an individual to believe that a
- 20 payment to a creditor is in settlement of a debt to the creditor
- 21 unless, at the time of settlement, the individual receives a
- 22 certification by the creditor that the payment is 1 of the
- 23 following:
- 24 (i) In full settlement of the debt.
- 25 (ii) Part of a payment plan that will result in full
- 26 settlement of the debt on completion. A certification of a
- 27 payment described in this subparagraph shall include the terms of

- 1 the payment plan.
- 2 (1) Make any of the following representations:
- 3 (i) That the provider will furnish money to pay bills or
- 4 prevent attachments.
- 5 (ii) That payment of a certain amount will permit
- 6 satisfaction of a certain amount or range of indebtedness.
- 7 (iii) That participation in a plan will or may prevent
- 8 litigation, garnishment, attachment, repossession, foreclosure,
- 9 eviction, or loss of employment.
- 10 (m) Misrepresent that it is authorized or competent to
- 11 furnish legal advice or perform legal services.
- 12 (n) Represent in its agreements, disclosures required by
- 13 this act, or advertisements or on its internet web site that it
- 14 is either of the following:
- 15 (i) A not-for-profit entity unless it is organized and
- 16 properly operating as a not-for-profit entity under the law of
- 17 the state in which it was formed.
- 18 (ii) A tax-exempt entity unless it has received certification
- 19 of tax-exempt status from the internal revenue service and is
- 20 properly operating as a not-for-profit entity under the law of
- 21 the state in which it was formed.
- 22 (o) Take a confession of judgment or power of attorney to
- 23 confess judgment against an individual.
- (p) Employ an unfair, unconscionable, or deceptive act or
- 25 practice, including, but not limited to, a knowing omission of
- 26 any material information.
- 27 (2) If a provider furnishes debt-management services to an

- 1 individual, the provider may not, directly or indirectly, do any
- 2 of the following:
- 3 (a) Purchase a debt or obligation of the individual.
- 4 (b) Receive any of the following from or on behalf of the
- 5 individual:
- 6 (i) A promissory note or other negotiable instrument other
- 7 than a check or a demand draft.
- 8 (ii) A postdated check or demand draft.
- 9 (c) Lend money or provide credit to the individual, except
- 10 as a deferral of a settlement fee at no additional expense to the
- 11 individual.
- 12 (d) Obtain a mortgage or other security interest from any
- 13 person in connection with the services provided to the
- 14 individual.
- 15 (e) Except as permitted by federal law, disclose the
- 16 identity or identifying information of the individual or the
- 17 identity of the individual's creditors, except to any of the
- 18 following:
- 19 (i) The administrator, upon proper demand.
- 20 (ii) A creditor of the individual, to the extent necessary to
- 21 secure the cooperation of the creditor in a plan.
- 22 (iii) To the extent necessary to administer the plan.
- 23 (f) Except as otherwise provided in section 23(6), provide
- 24 the individual less than the full benefit of a compromise of a
- 25 debt arranged by the provider.
- 26 (g) Charge the individual for or provide credit or other
- 27 insurance, coupons for goods or services, membership in a club,

- 1 access to computers or the internet, or any other matter not
- 2 directly related to debt-management services or educational
- 3 services concerning personal finance.
- 4 (h) Furnish legal advice or perform legal services, unless
- 5 the person furnishing that advice to or performing those services
- 6 for the individual is licensed to practice law.
- 7 (3) This act does not authorize any person to engage in the
- 8 practice of law.
- 9 (4) A provider may not receive a gift or bonus, premium,
- 10 reward, or other compensation, directly or indirectly, for
- 11 advising, arranging, or assisting an individual in connection
- 12 with obtaining an extension of credit or other services unrelated
- 13 to debt-management services under this act from a lender or
- 14 service provider, except for educational or counseling services
- 15 required in connection with a government-sponsored program.
- 16 (5) Unless a person supplies goods, services, or facilities
- 17 generally and supplies them to the provider at a cost that is not
- 18 higher than the cost the person generally charges to others, a
- 19 provider may not purchase goods, services, or facilities from the
- 20 person if an employee or a person that the provider should
- 21 reasonably know is an affiliate of the provider meets either of
- 22 the following:
- 23 (a) Owns more than 10% of the person.
- (b) Is an employee or affiliate of the person.
- Sec. 29. Within 30 days after a provider has been served
- 26 with notice of a civil action for violation of this act by or on
- 27 behalf of an individual who resides in this state at either the

- 1 time of an agreement or the time the notice is served, the
- 2 provider shall notify the administrator in a record that it has
- 3 been sued.
- 4 Sec. 30. (1) If the agreements of a provider contemplate
- 5 that creditors will reduce finance charges or fees for late
- 6 payment, default, or delinquency and the provider advertises
- 7 debt-management services, it shall disclose, in an easily
- 8 comprehensible manner, that using a debt-management plan may make
- 9 it harder for the individual to obtain credit.
- 10 (2) If the agreements of a provider contemplate that
- 11 creditors will settle for less than the full principal amount of
- 12 debt and the provider advertises debt-management services, it
- 13 shall disclose, in an easily comprehensible manner, the
- 14 information specified in section 17(4)(c) and (d).
- 15 Sec. 31. If a provider delegates any of its duties or
- 16 obligations under an agreement or this act to an independent
- 17 contractor or other person, the provider is liable for conduct of
- 18 the person that would violate the agreement or this act if done
- 19 by the provider.
- 20 Sec. 32. (1) The administrator may act on its own initiative
- 21 or in response to complaints and may receive complaints, take
- 22 action to obtain voluntary compliance with this act, refer cases
- 23 to the attorney general, and seek or provide remedies provided in
- 24 this act.
- 25 (2) The administrator may investigate and examine, in this
- 26 state or elsewhere, by subpoena or otherwise, the activities,
- 27 books, accounts, and records of a person that provides or offers

- 1 to provide debt-management services, or a person to which a
- 2 provider has delegated its obligations under an agreement or this
- 3 act, to determine compliance with this act. The administrator and
- 4 the employees of the office of financial and insurance regulation
- 5 shall not disclose information that identifies individuals who
- 6 have agreements with the provider to the public. In connection
- 7 with an investigation of a person under this subsection, the
- 8 administrator may do any of the following:
- 9 (a) Charge the person the reasonable expenses necessarily
- 10 incurred to conduct the examination.
- (b) Require or permit a person to file a statement under
- 12 oath as to all the facts and circumstances of a matter to be
- 13 investigated.
- 14 (c) Seek a court order authorizing seizure, from a bank at
- 15 which the person maintains a trust account required under section
- 16 22, of any or all money, books, records, accounts, and other
- 17 property of the provider that are in the control of the bank and
- 18 relate to individuals who reside in this state.
- 19 (3) The administrator may promulgate rules to implement the
- 20 provisions of this act under the administrative procedures act of
- 21 1969, 1969 PA 306, MCL 24.201 to 24.328.
- 22 (4) The administrator may enter into cooperative
- 23 arrangements with any other federal or state agency that has
- 24 authority over providers and may exchange with any of those
- 25 agencies information about a provider, including information
- 26 obtained during an examination of the provider.
- 27 (5) The administrator by rule shall establish reasonable

- 1 fees to be paid by providers for the expense of administering
- 2 this act.
- 3 (6) The administrator by rule shall adopt dollar amounts
- 4 instead of those specified in sections 2, 5, 9, 13, 23, 33, and
- 5 35 to reflect inflation, as measured by the United States bureau
- 6 of labor statistics consumer price index for all urban consumers
- 7 or, if that index is not available, another index adopted by rule
- 8 by the administrator. The administrator shall adopt a base year
- 9 and adjust the dollar amounts, effective on July 1 of each year,
- 10 if the change in the index from the base year, as of December 31
- 11 of the preceding year, is at least 10%. The administrator must
- 12 round dollar amounts adopted under this subsection to the nearest
- 13 \$100.00, except that the administrator must round amounts in
- 14 section 23 to the nearest dollar.
- 15 (7) The administrator shall notify registered providers of
- 16 any change in dollar amounts made under subsection (6) and make
- 17 that information available to the public.
- 18 Sec. 33. (1) The administrator may enforce this act and
- 19 rules adopted under this act by taking 1 or more of the following
- 20 actions:
- 21 (a) Ordering a provider or a director, employee, or other
- 22 agent of a provider to cease and desist from any violations.
- (b) Ordering a provider or a person that has caused a
- 24 violation to correct the violation, including, but not limited
- 25 to, making restitution of money or property to a person aggrieved
- 26 by a violation.
- 27 (c) Subject to adjustment of the dollar amount under section

- 1 32(6), imposing on a provider or a person that has caused a
- 2 violation an administrative fine of not more than \$10,000.00 for
- 3 each violation.
- 4 (d) Prosecuting a civil action to do 1 or more of the
- 5 following:
- 6 (i) Enforce an order of the administrator.
- 7 (ii) Obtain restitution or an injunction or other equitable
- 8 relief.
- 9 (e) Intervening in an action brought under section 35.
- 10 (2) Subject to adjustment of the dollar amount under section
- 11 32(6), if a person violates or knowingly authorizes, directs, or
- 12 aids in the violation of a final order issued under subsection
- 13 (1)(a) or (b), the administrator may impose an administrative
- 14 fine of not more than \$20,000.00 for each violation.
- 15 (3) The administrator may maintain an action to enforce this
- 16 act in any state court in this state.
- 17 (4) The administrator may recover the reasonable costs of
- 18 enforcing the act under subsections (1) to (3), including
- 19 attorney fees based on the hours reasonably expended and the
- 20 hourly rates for attorneys of comparable experience in the
- 21 community.
- 22 (5) In determining the amount of an administrative fine
- 23 under subsection (1) or (2), the administrator shall consider the
- 24 seriousness of the violation, the good faith of the violator, any
- 25 previous violations by the violator, the deleterious effect of
- 26 the violation on the public, and any other factor the
- 27 administrator considers relevant to the determination of the

- 1 administrative fine.
- 2 Sec. 34. (1) The administrator may suspend, revoke, or deny
- 3 renewal of a provider's registration if any of the following are
- 4 met:
- 5 (a) A fact or condition exists that, if it had existed when
- 6 the registrant applied for registration as a provider, would have
- 7 been a reason for denying registration.
- 8 (b) The provider has committed a material violation of this
- 9 act or a rule or order of the administrator under this act.
- 10 (c) The provider is insolvent. As used in this subdivision,
- 11 "insolvent" means any of the following:
- 12 (i) Has generally ceased to pay debts in the ordinary course
- 13 of business other than as a result of a good-faith dispute.
- (ii) Is unable to pay debts as they become due.
- 15 (iii) Is insolvent within the meaning of the federal
- 16 bankruptcy code, 11 USC 101 to 1330.
- 17 (d) The provider or an employee or affiliate of the provider
- 18 refuses to permit the administrator to make an examination
- 19 authorized under this act, failed to comply with section 32(2)(b)
- 20 within 15 days after a request, or made a material
- 21 misrepresentation or omission in complying with section 32(2)(b).
- (e) The provider does not respond within a reasonable time
- 23 and in an appropriate manner to communications from the
- 24 administrator.
- 25 (2) If a provider does not comply with section 22(6) or if
- 26 the administrator otherwise finds that the public health or
- 27 safety or general welfare requires emergency action, the

- 1 administrator may order a summary suspension of the provider's
- 2 registration, effective on the date specified in the order.
- 3 (3) If the administrator suspends, revokes, or denies
- 4 renewal of the registration of a provider, the administrator may
- 5 seek a court order authorizing seizure of any or all of the money
- 6 in a trust account required under section 22, books, records,
- 7 accounts, and other property of the provider that are located in
- 8 this state.
- 9 (4) If the administrator suspends or revokes a provider's
- 10 registration, the provider may appeal and request a hearing under
- 11 the administrative procedures act of 1969, 1969 PA 306, MCL
- **12** 24.201 to 24.328.
- Sec. 35. (1) If an individual voids an agreement under
- 14 section 25(2), the individual may recover in a civil action all
- 15 money paid or deposited by or on behalf of the individual
- 16 pursuant to the agreement, except amounts paid to creditors, in
- 17 addition to the recovery under subsection (3)(c) and (d).
- 18 (2) If an individual voids an agreement under section 25(1),
- 19 the individual may recover in a civil action 3 times the total
- 20 amount of the fees, charges, money, and payments made by the
- 21 individual to the provider, in addition to the recovery under
- 22 subsection (3)(d).
- 23 (3) Subject to subsection (4), an individual with respect to
- 24 whom a provider violates this act may recover any of the
- 25 following in a civil action from the provider, or any other
- 26 person that is not an employee of the provider, that caused the
- 27 violation:

- 1 (a) Compensatory damages for injury, including noneconomic
- 2 injury, caused by the violation.
- 3 (b) Except as otherwise provided in subsection (4) and
- 4 subject to adjustment of the dollar amount under section 32(6),
- 5 with respect to a violation of section 17, 19, 20, 21, 22, 23,
- **6** 24, 27, or 28(1), (2), or (4), the amount recoverable under
- 7 subdivision (a), or \$5,000.00, whichever is greater.
- 8 (c) Punitive damages.
- 9 (d) Reasonable attorney fees and costs.
- 10 (4) In a class action, except for a violation of section
- 11 28(1)(e), the minimum damages provided in subsection (3)(b) do
- 12 not apply.
- 13 (5) In addition to the remedy available under subsection
- 14 (3), if a provider violates an individual's rights under section
- 15 20, the individual may recover in a civil action all money paid
- 16 or deposited by or on behalf of the individual pursuant to the
- 17 agreement, except for amounts paid to creditors.
- 18 (6) A provider is not liable under this section for a
- 19 violation of this act if the provider proves that the violation
- 20 was not intentional and resulted from a good-faith error
- 21 notwithstanding the maintenance of procedures reasonably adapted
- 22 to avoid the error. An error of legal judgment with respect to a
- 23 provider's obligations under this act is not a good-faith error.
- 24 If, in connection with a violation, the provider has received
- 25 more money than authorized by an agreement or this act, the
- 26 defense provided by this subsection is not available unless the
- 27 provider refunds the excess within 2 business days of learning of

- 1 the violation.
- 2 (7) The administrator shall assist an individual in
- 3 enforcing a judgment against the surety bond or other security
- 4 provided under section 13 or 14.
- 5 Sec. 36. If an act or practice of a provider violates both
- 6 this act and the Michigan consumer protection act, 1976 PA 331,
- 7 MCL 445.901 to 445.922, an individual may not recover under both
- 8 for the same act or practice.
- 9 Sec. 37. (1) An action or proceeding brought under section
- 10 33(1), (2), or (3) must be commenced within 4 years after the
- 11 conduct that is the basis of the administrator's complaint.
- 12 (2) An action brought under section 35 must be commenced
- 13 within 2 years after the latest of the following:
- 14 (a) The individual's last transmission of money to a
- 15 provider.
- 16 (b) The individual's last transmission of money to a
- 17 creditor at the direction of the provider.
- 18 (c) The provider's last disbursement to a creditor of the
- 19 individual.
- 20 (d) The provider's last accounting to the individual under
- 21 section 27(1).
- 22 (e) Subject to subsection (3), the date on which the
- 23 individual discovered or reasonably should have discovered the
- 24 facts giving rise to the individual's claim.
- 25 (f) Termination of actions or proceedings by the
- 26 administrator with respect to a violation of the act.
- 27 (3) The period prescribed in subsection (2)(e) is tolled

- 1 during any period during which the provider or, if different, the
- 2 defendant has materially and willfully misrepresented information
- 3 required by this act to be disclosed to the individual, if the
- 4 information so misrepresented is material to the establishment of
- 5 the liability of the defendant under this act.
- 6 Sec. 38. In applying and construing this uniform act,
- 7 consideration must be given to the need to promote uniformity of
- 8 the law with respect to its subject matter among states that
- 9 enact it.
- 10 Sec. 39. This act modifies, limits, and supersedes the
- 11 federal electronic signatures in global and national commerce
- 12 act, 15 USC 7001 to 7031, but does not modify, limit, or
- 13 supersede section 101(c) of that act, 15 USC 7001, or authorize
- 14 electronic delivery of any of the notices described in section
- 15 103(b) of that act, 15 USC 7003.
- 16 Sec. 40. Transactions entered into before this act takes
- 17 effect and the rights, duties, and interests resulting from them
- 18 may be completed, terminated, or enforced as required or
- 19 permitted under the debt management act, 1975 PA 148, former MCL
- 20 451.411 to 451.437, as though the repeal of that act had not
- 21 occurred.
- 22 Enacting section 1. This act takes effect 12 months after
- 23 the date it is enacted into law.
- 24 Enacting section 2. The debt management act, 1975 PA 148,
- 25 MCL 451.411 to 451.437, is repealed.

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